

# Logicalis Provides Intelligent Enterprise Solutions for Smarter Computing, Powered by IBM.



## **Logicalis Solutions + IBM**

Looking for ways to transform your organization into a Smarter Enterprise? It's possible with technology solutions from Logicalis, powered by our partner IBM.

Logicalis is a Premier IBM Partner that provides, integrates, supports and maintains a comprehensive range of IBM technologies. We support these technologies with the services you need to design and implement the right solution, put it into production rapidly, and support and maintain it in a flexible and cost-effective manner.

And Logicalis is a responsive business partner with demonstrated expertise and experience with IBM products. We have the ability to integrate IBM solutions with all of your critical hardware and applications.

Logicalis helps you become part of the IBM Smarter Planet by assessing how your organization collects and uses data, how it collaborates internally and externally, and how it can be integrated as part of a larger technology ecosystem.

Logicalis helps you get the most from your technology infrastructure and computing environment. We improve your infrastructure to make it more efficient, more dynamic – smarter.

## **IBM Solutions from Logicalis**

**Power Cloud Solutions** – We can help you determine the best Cloud Computing Solutions, deployment models and strategy for utilizing cloud computing in your organization.

**Virtualization Solutions** – We provide server and storage virtualization solutions that can provide huge savings in maintenance, power and cooling – allowing you to take advantage of under-utilized hardware.

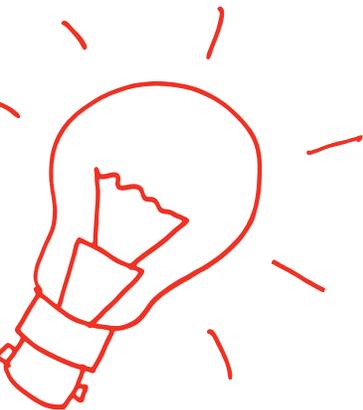
**Storage Solutions** – Our IBM Storage Solutions are designed to enable your information-centric IT environment. We help you grow and manage your storage environment – providing the tiers and security necessary to meet ever-increasing data storage requirements.

**Upgrades & Migration** – Logicalis' IBM experts can provide you with a seamless approach to technology upgrades and systems migration. We have a straightforward approach to technology migration that can help you move to a new mission-critical environment.



Kevin, Yearick  
Director of Network  
Services,  
Grady Health System

“No matter what time of the day or night we had to do a test or plan a downtime, the Logicalis consultants were so flexible and so gracious in doing whatever it took to get us up and operating.”



#### Logicalis & IBM

- Largest IBM Global Partner
- IBM Premier level
- Qualified for IBM Dynamic Infrastructure Elite
- Dedicated IBM Brand Practices
- IBM sales and technical certifications across all IBM brands
- Experienced in key industry solutions and applications
- Recognized by IBM with awards on multiple occasions annually
- AAA-level IBM Deployment Accreditation for TSM, TPC and Storage

#### IBM Recognitions

- 2011 IBM Business Partner Excellence Award
- 2011 IBM Beacon Award for Smarter Systems – Outstanding IBM Storage Solution
- 2011 IBM Top Performer Leadership Award
- 2010 IBM Beacon Award for the Outstanding Power Systems Solution for Major Markets
- 2009 IBM Beacon Award for the Outstanding Virtualization and Consolidation Solution
- 2009 IBM Business Leadership Award for outstanding business results, skills, and customer satisfaction
- 2008 IBM Beacon Award for IBM Global Services Product Affinity
- 2007 IBM Business Partner Excellence Award – North America
- 2007 IBM Beacon Award Winner for Best Technical Excellence in a Partner
- 2007 IBM Global Services U.S. Leadership Award
- 2006 IBM Beacon Award for Best System x Solution

#### Customer Success

**Logicalis assists Grady Health System with an infrastructure transplant for a successful future.**

Grady Health System is one of the largest health systems in the United States. It is the leading level 1 trauma center within 100 miles of metro Atlanta and an internationally recognized teaching hospital staffed exclusively by doctors from the Emory University and Morehouse schools of medicine. As many as one out of every four doctors practicing medicine in Georgia received some or all of their training at Grady.

To continue to qualify for Medicare and Medicaid payments, Grady needed to comply with federal regulations that require electronic health records (EHR). This also required significant upgrades to its IT infrastructure. Logicalis scrubbed in for the job.

Grady had selected Logicalis partner, Epic System Corp., for its comprehensive EHR system that spans both the clinical and business needs of a health care provider.

Logicalis has considerable experience working with healthcare customers, especially those using Epic infrastructures.

During the course of the required IT infrastructure makeover, Logicalis designed and helped implement an IT infrastructure across many platforms, including IBM Power, HP x86 Blades, VMware, Citrix, and APC.

Read the full case study at <http://www.us.logicalis.com/grady>.

#### What can we do for your organization?

Contact Logicalis to learn how we can help.

#### Visit

[www.us.logicalis.com](http://www.us.logicalis.com)

#### Call

866.456.4422