

# Unified Communications makes it possible to respond more efficiently and effectively to customers in the thousands of small interactions that build lasting relationships.



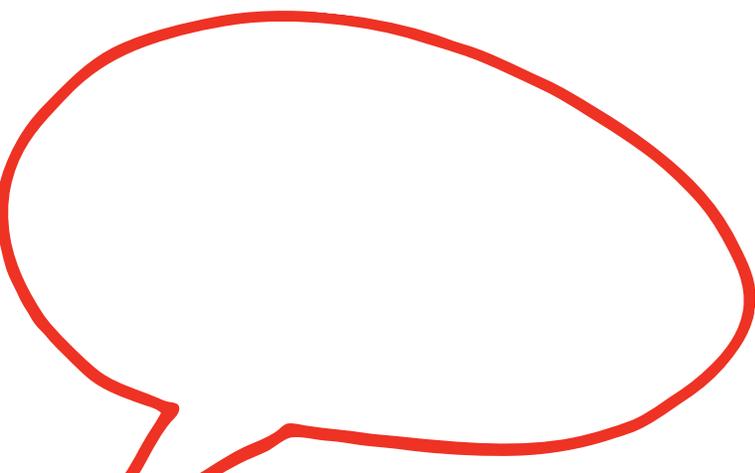
## Unified Communications

Launch a multimedia work session with your team by dragging their addresses into a collaboration space on your notebook. Work together on shared files and presentations interactively from any computer. Answer your office phone from any phone. Collect voicemail, email, and faxes in one place. Enable your team to meet, share content, create high-quality video recordings and events, consult with experts, and deliver powerful personalized services, across the country or around the globe.

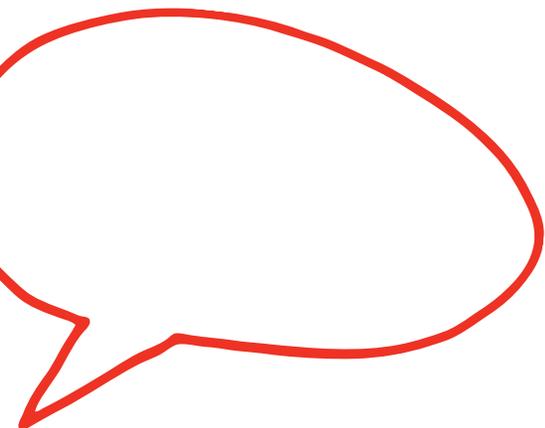
Unified Communications' combination of voice, data, collaboration, and video technologies, makes it possible to respond more efficiently and effectively to your customers in the thousands of small interactions that build lasting relationships. If customer relationship management is all about increasing "touch points," then Unified Communications is like a full contact sport.

Unified Communications provides many opportunities to leverage a wide range of technology transitions. Logicalis can work with you to implement IP telephony or help integrate branch offices or acquired companies into a single voice and data network. You can realize the benefits of deploying an email archiving solution that will help you efficiently manage email communications and the related storage requirements. And, our TelePresence solutions enables your teams to communicate...without ever needing to travel away from their offices.

It takes a diverse collection of skills and experience to realize the promise of Unified Communications. Logicalis is one of only a few companies in the world to have achieved the highest level of certification in Cisco Systems Advanced Unified Communications, Rich Media, IP Communications, and IP Telephony services specializations. And we are a Cisco TelePresence Advanced Technology Provider (ATP) with authorization to sell the entire Cisco TelePresence solution portfolio. These specializations recognize Logicalis for having the advanced training, knowledge, personnel, and experience to deploy complex, large-scale Unified Communications solutions.



“I’ve dealt with a lot of vendors in my time and this was the first time someone has gone to that extent above and beyond in everything. Logicalis was forthcoming and on the ball and a pleasure to deal with from the beginning phase to the end.”



### What can we do for your organization?

Contact Logicalis to learn how we can help.

Visit  
[www.us.logicalis.com/uc](http://www.us.logicalis.com/uc)

Call  
866.456.4422

#### Unified Communications Offerings

**Collaborative Applications** — Collaboration tools, such as video conferencing, provide an instant shared environment for all kinds of work sessions, training sessions, sales presentations, contract review sessions, and brainstorming sessions.

**Email** — Logicalis can help you build an email, messaging, and archiving strategy that addresses all aspects of your email environment.

**Mobility** — Take all the features of Unified Communications with you wherever you go.

**Networking** — Our end-to-end approach to routing, switching, and network management enables you to manage your network centrally and still provide access to everyone in your organization—including those at remote sites.

**TelePresence Services** — TelePresence Services from Logicalis creates a live, face-to-face communication experience across your network that empowers you to collaborate quickly and easily, without the hassle and expense of travel.

**VoIP** — Our VoIP Service allows you to extend consistent communications to everyone in your organization—at corporate headquarters, at branch offices, working remotely, or via mobile.

#### Experience

Waltonen Engineering of Warren, MI, looked to Logicalis when it needed network updates, to provide the company with stability and high performance. The existing network was a maze of cabling and convoluted routing architecture that had evolved over the years. IT Manager, Matt Kocot, called on Logicalis for help. Together they worked out a strategy that would provide a solution that met Waltonen’s needs. Logicalis brought in a team of experts to get the job done. The entire implementation—including an emergency router rescue, was completed comfortably before the end of the weekend.

Read the full case study online at <http://www.us.logicalis.com/waltonen>.