

Ireland

Logicalis Ireland measures its success by its customers' success—no matter where those customers are located.

What Sets Us Apart?

Standing on the strength of its financial security and commercial experience, Logicalis Ireland has built solid and long-lasting commercial and technical partnerships with customers ranging from local and regional to a host of international and blue-chip clients.

Having deep connections with strategic vendor partners as well as a collaborative working relationship with Logicalis experts in a variety of locations worldwide has given Logicalis Ireland the global know-how to help its clients move through the transformative stages that will result in a more digitally enabled, productive workforce and competitive advantage in the marketplace.

And while certified to the highest levels by key vendor partners including NetApp, IBM, Cisco and HPE, Logicalis Ireland – *and, in fact, all of Logicalis* – remains vendor neutral, giving it access to an array of the latest technologies and advanced training across a wide spectrum of hardware and software solutions, ensuring clients receive the right solution to make business and technology work as one.

Ireland Office Locations

- Cork
- Dublin

Where Can Logicalis Ireland Sell?

- | | |
|-----------------|---------------|
| ■ Austria | ■ Italy |
| ■ Belgium | ■ Luxembourg |
| ■ Denmark | ■ Norway |
| ■ Finland | ■ Poland |
| ■ France | ■ Portugal |
| ■ Great Britain | ■ Sweden |
| ■ Iceland | ■ Switzerland |
| ■ Ireland | |

*Some restrictions may apply.

How We Operate

Logicalis Ireland offers a four-step consult-build-operate-manage approach to serving our many clients across an array of vertical markets. To do so, we rely on the expertise of our technology specialists in our solution practices as well as the partnerships we have forged with the industry's leading vendors. We have also developed a host of professional services to complement our solution offerings, and have outlined just a few of each below.

Key Vertical Markets

- Healthcare
- Retail
- Banking/Finance
- Insurance
- Hospitality/Casinos/Gaming
- Utilities
- Government/Education

Top Solution Practices

- Data Center
- Storage Solutions & Storage Management
- Networking
- Security
- Converged Infrastructure
- Data & Information Management
- Cloud Integration
- Managed Services



Logicalis Ireland offers business-focused solutions that result in clear returns on investment.

Logicalis Facts

\$1.5 billion+ in revenue

Operations in Europe, North America, Latin America and Asia Pacific

4,000 employees worldwide

Learn more about Logicalis Ireland by visiting our website at www.ie.logicalis.com.

What can we do for your organization?

Contact Logicalis Ireland to learn how we can help.

Visit

www.ie.logicalis.com

Call

+353 1 295 8966

Leading Vendor Partners

- Cisco
- HPE
- IBM
- Microsoft
- NetApp
- VMware
- Lenovo
- Splunk
- Oracle

Professional Services Offered

- Data Center Design & Implementation
- Infrastructure Integration
- Platform Integration
- Network Architecture Design
- Staff Augmentation (i.e., Resourcing, Support, Operational, Service Desk)
- Cloud Assessment, Design & Integration
- Security Assessment
- Data Insights

Employees

Total in Ireland: 49

- Sales: 43%
- Technical: 33%
- Support: 24%

Ireland Revenue

\$24.7 million*

*Figures are in US dollars; reported from Logicalis FY16 annual report.

Recent Ireland Awards

- Cisco Premier Partner of the Year
- Cisco Rising Star
- Cisco UKI Services Partner of the Year
- Citrix Fastest Growth Partner
- Tech Excellence Awards – ICT IT Architect of the Year

Optimal Services Program

While maintaining different operations in many countries may qualify an organization as a “global” entity, Logicalis believes something more is needed. That’s why Logicalis Ireland participates in the Logicalis Optimal Services program, an international common services platform which offers our multi-national enterprise clients true consistency of services regardless of geography.

Optimal Services is an incredible framework that has been painstakingly designed to deliver repeatable, consistent services across all participating geographies while still giving us the ability to remain flexible and agile in meeting our customers’ unique regional needs.

Currencies Accepted

- Euro
- British Pound
- US Dollar

Financing Options

- Cash Purchases
- Leasing
- Subscription-Based Services
- Consumption-Based Payments/Metered Capacity

Satisfied Customers

Logicalis Ireland boasts a large customer base that spans multiple countries and includes well-known brand names like:

- Paddy Power Betfair
- Cook Medical
- Canada Life (Great West)
- Aer Lingus
- Dunnes Stores
- Galway County Council
- Allied Irish Banks

What Do Logicalis Ireland Customers Say About Us?

“We felt a very high degree of confidence that your support would ensure a successful outcome. In particular, we were impressed with your flexibility – not just during the planning process, but also when reacting quickly to challenges as they arose. On behalf of Paddy Power Betfair, I would like to thank you and your team for the professionalism, flexibility and effort shown in making our project an outstanding success.”