

Spain

Logicalis Spain is a long-term trusted advisor to more than 60 percent of the organizations on the IBEX 35, a testament to its success delivering IT solutions and services to multi-national clients.

What Sets Us Apart?

Logicalis Spain works with more than 60 percent of the publicly traded organizations on the IBEX 35, a key indicator of its success in delivering and managing technology solutions that give its clients the infrastructure, security, analytics and service management solutions they need to support their business goals.

In fact, 70 percent of Logicalis Spain's clients have considered it their trusted advisor for more than five years, a testament to the technology solutions the organization has delivered to meet its clients' business needs as well as the managed and professional services that support those solutions in a wide variety of vertical markets.

Worldwide, as enterprise organizations embrace their own digital transformations, they are realizing that the goal in IT has shifted from the procurement of the technology itself to the delivery of services that enable their users to succeed – no matter where in the world the company does business. Logicalis Spain is that kind of partner; by developing a bevy of collaborative vendor relationships that have stood the test of time and cultivating deep solutions and services expertise, Logicalis Spain helps its clients achieve their business goals – locally, regionally and internationally.

Office Locations in Spain

- Barcelona
- Madrid

Where Can Logicalis Spain Sell?

- Spain
- Andorra

How We Operate

Logicalis Spain offers a four-step consult-build-operate-manage approach to serving our many clients across an array of vertical markets. To do so, we rely on the expertise of our technology specialists in our solution practices as well as the partnerships we have forged with the industry's leading vendors. We have also developed a host of professional services to complement our solution offerings, and have outlined just a few of each below.



Logicalis Spain offers business-focused solutions that result in clear returns on investment.

Logicalis Facts

\$1.5 billion+ in revenue

Operations in Europe, North America, Latin America and Asia Pacific

4,000 employees worldwide

Learn more about Logicalis Spain by visiting our website at www.es.logicalis.com.

What can we do for your organization?

Contact Logicalis Spain to learn how we can help.

Visit

www.es.logicalis.com

Call

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Key Vertical Markets

- Healthcare
- Government/Education
- Retail
- Manufacturing
- Banking/Finance
- Insurance
- Construction/Architecture
- Hospitality/Casinos/Gaming
- Utilities

Top Solution Practices

- Data Center
- Storage Management
- Security
- Managed Services
- Business Intelligence

Leading Vendor Partners

- Cisco
- IBM
- VMware
- Red Hat
- Lenovo

Professional Services Offered

- Data Center Design
- Infrastructure Implementation
- Integration

Employees

Total in Spain: 370

- Sales: 15%
- Technical: 75%
- Support: 10%

Revenue from Spain

\$64.8 million*

*Figures are in US dollars; reported from Logicalis FY16 annual report.

Recent Awards in Spain

- IBM Partner of the Year 2016
- IBM Best Partner in Security 2016

Currencies Accepted

- Euro
- US Dollar

Financing Options

- Cash Purchases
- Leasing
- Subscription-Based Services

Satisfied Customers

Logicalis Spain boasts a large customer base that spans multiple countries and includes well-known brand names like:

- Banco Santander
- Telefónica
- BBVA
- Red Eléctrica (REE)
- Vodafone

What Do Logicalis Spain Customers Say About Us?

“We trust Logicalis because they have broad experience in the implementation of cost-effective solutions in the hospitality business, which is the key to meeting our specific needs.”

– Juan Pinya, Organization Director, RIUSA II, S.A.