

## United States

Logicalis US has the experience and resources to effectively serve a wide array of customers across a variety of geographic areas regionally, nationally and internationally.

### What Sets Us Apart?

In the United States, Logicalis has invested two decades cultivating extensive experience in managed services, skills which complement our service desk, cloud and security practice offerings. In our security and networking practices, our in-depth assessments help our experts design, implement and support the right solutions for our customers' unique IT environments.

Our strong relationships with leading best-in-class vendor partners give us preferred pricing which we pass on to our customers. And, through our established consulting practice, we help our clients become digitally driven organizations that are more adaptable and agile, giving them a competitive edge in today's fast-paced business environment.

With years of experience working with international clients, we understand the challenges and complexities involved in multi-national solutions. At Logicalis US, we have a host of multi-lingual staff members committed to the successful execution of our customers' international IT projects.

### US Office Locations

- Arizona
- California
- Connecticut
- Georgia
- Illinois
- Kentucky
- Michigan
- Minnesota
- New York
- North Carolina
- Ohio
- Oregon
- Pennsylvania
- Washington
- Wisconsin

### Where Can Logicalis US Sell?

- United States
- Canada
- Puerto Rico\*
- Russia (Through Partnerships)\*
- Globally (Professional Services)\*

\*Some restrictions apply.

### How We Operate

Logicalis US offers a four-step consult-build-operate-manage approach to serving our many clients across an array of vertical markets. To do so, we rely on the expertise of our technology specialists in our solution practices as well as the partnerships we have forged with the industry's leading vendors. We have also developed a host of professional services to complement our solution offerings, and have outlined just a few of each below.

### Key Vertical Markets

- Healthcare
- Government/ Education
- Manufacturing
- Banking/Finance
- Publishing
- Independent Software Vendors/ Software Developers
- Hospitality/Casinos/ Gaming
- Utilities

### Top Solution Practices

- Cloud
- Data Center
- Communication & Collaboration
- Security
- Managed Services
- Service Desk



# Logicalis US offers business-focused solutions that result in clear returns on investment.

## Logicalis Facts

\$1.5 billion+ in revenue

Operations in Europe, North America, Latin America and Asia Pacific

4,000 employees worldwide

Learn more about Logicalis US by visiting our website at [www.us.logicalis.com](http://www.us.logicalis.com).

## What can we do for your organization?

Contact Logicalis to learn how we can help.

### Visit

[www.us.logicalis.com](http://www.us.logicalis.com)

### Call

866.456.4422

## Leading Vendor Partners

- Cisco
- HPE
- IBM
- NetApp
- VMware

## Professional Services Offered

- Cloud Solution Design
- Infrastructure Implementation
- Network Design
- Data Center Design

## Employees

Total in the US: 800

- Sales: 21%
- Technical: 51%
- Support: 28%

## US Revenue

\$465.2 million\*

\*Figures from Logicalis FY16 annual report.

## Recent US Awards

- Cisco Architectural Excellence Award in Security for Central US
- Cisco US Nationals Cloud Reseller Partner of the Year
- CRN Solution Provider 500 List
- Talkin' Cloud 2016 Top 100 Cloud Services Provider
- 2016 IFS Innovative Partner of the Year – Americas
- 2016 Veeam Impact Partner of the Year

## Optimal Services Program

While maintaining different operations in many countries may qualify an organization as a “global” entity, Logicalis believes something more is needed. That’s why Logicalis US participates in the Logicalis Optimal Services program, an international common services platform which offers our multi-national enterprise clients true consistency of services regardless of geography.

Optimal Services is an incredible framework that has been painstakingly designed to deliver repeatable, consistent services across all participating geographies while still giving us the ability to remain flexible and agile in meeting our customers’ unique regional needs.

## Currencies Accepted

US Dollar

## Financing Options

- Cash Purchases
- Leasing (Seasonal, Operating and Capital)
- Subscription-Based Services

## Satisfied Customers

Logicalis US boasts a large customer base that spans multiple countries and includes well-known brand names like:

- IFS
- Korn Ferry
- Covance
- Bob Evans
- AMEC

## What Do Logicalis US Customers Say About Us?

“Working with Logicalis and Cisco is like working with one company. They work so well together it’s hard to distinguish between the two during our interactions. Logicalis knows how to articulate the value of the Cisco vision and has the ability to procure the necessary Cisco resources to deliver on that vision.”