

# Do you have an always-available data backup solution for your Always-On business?

## Don't worry, Logicalis has your back(up)!

Your Always-On business operates 24x7x365 to serve your customers. Don't you want a better, more reliable and easier to access solution than tapes and optical media for your data backups and restores?

Logicalis BackUp-as-a-Service (BUaaS), part of our Data Protection Services portfolio, offers your organization the ability to back up and restore as much, or as little, data as necessary to our fast and secure, enterprise-grade cloud managed by Logicalis.

Backups and restores delivered as a service and managed in the cloud offer a cost-effective way to secure your organization's virtual assets and data and recover specific datasets on demand, when and where you need them.

By taking advantage of the Logicalis Cloud as an offsite backup location, your data investment changes from a capital to an operational expense with affordable fees and no upfront investment or reinvestment.

### **Industry-Leading Protection for Your Data**

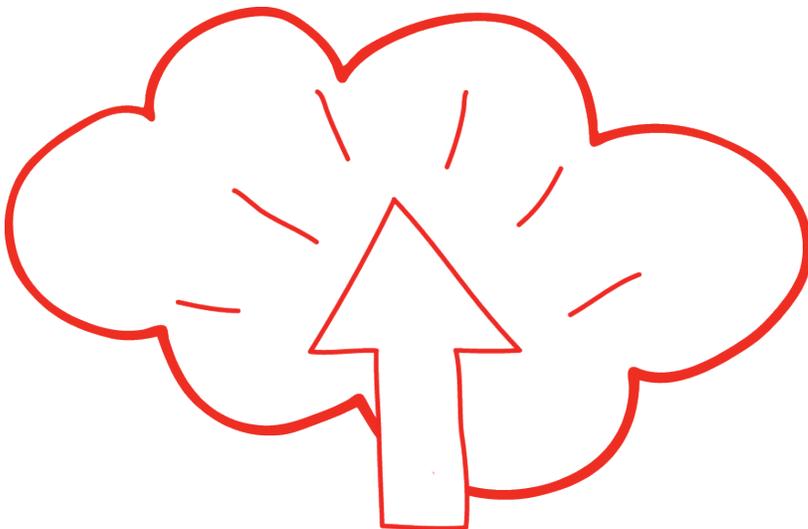
Our BackUp-as-a-Service offering integrates industry-leading compression, de-duplication, encryption and WAN acceleration with highly scalable, reliable, fast and affordable cloud storage to deliver the performance you are used to achieving on-site.

Let Logicalis set up, configure and monitor a new backup system, or simply point to our secure, cloud-based solution, and BUaaS manages the de-duplication, encryption and transmission of data to the cloud.

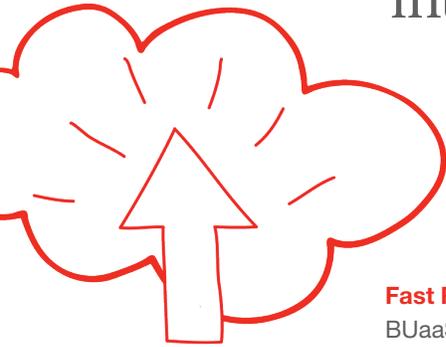
### **High-Speed, Cost-Efficient Performance**

Optimized for enterprise-grade workloads, BUaaS de-duplicates, compresses, encrypts and replicates data to cloud storage, lowering costs by up to 30 percent over disk- or tape-based systems. Data sets are compressed by 10x to 30x, on average, to speed transmission and reduce storage costs.

With zero configuration and an easy deployment you can begin moving data to our cloud storage immediately. No more management of tapes. Not only does this reduce capital costs and overhead, but it also keeps you focused on higher priority projects that more directly impact the core business.



# The Logicalis promise of a partnership built on trust and reliability comes with the opportunity to utilize our common service platform that delivers consistency of services internationally.



## Fast Restore of Critical Data

BUaaS ensures your organization can quickly recover critical data on demand. A seamless connection between your data location and our cloud services helps you to backup and restore so you can safely and securely retrieve any amount of data, anytime—and from anywhere on the Web.

Trust Logicalis with your offsite backups without incurring the cost and complexity of developing and managing your own offsite infrastructure.

- **Advanced Data Protection** – Quickly and safely stores all backup data in the cloud with synchronization between the cloud and the locally cached dataset for superior data protection and fast restoration.
- **Predictable Monthly Costs** – Subscribe on an annual basis to maximize resources and better control IT costs.
- **Fast Deployment** – Deploy within hours—and without hardware or software updates or changes to your existing backup installation.
- **Lower Costs** – Cloud-based BUaaS removes expenses associated with tape equipment and traditional offsite storage.
- **Superior Throughput** – Uses industry-leading WAN optimization to speed replication and gateways that optimize data and transmit in multiple parallel streams to maximize the available bandwidth for outstanding throughput.
- **End-to-End Security & Encryption** – Secures and encrypts data in-flight using SSLv3 and data at rest using AES 256-bit encryption—keys are kept safely within the data center—allowing data to be restored to any location.
- **Anytime, Anywhere Data Access** – Objects written multiple times per cluster, with auto-healing capabilities in case of drive failure.

## BackUp-as-a-Service Specifications

- Supported Backup Clients: Veeam Backup and Replication v8+
- On-premise Solution: Veeam & Veeam One Management
- Applicability: Snaps into on-premise VMware and Hyper-V environments.
- Target: Veeam Cloud Connect target for use with a new Logicalis installed system or a customer existing Veeam environment.
- Management: Logicalis will manage the on-premise backup system as well as the cloud target.

## The Logicalis Promise

What makes Logicalis different from other managed cloud services providers? Logicalis promises a partnership built on trust and reliability that comes with the opportunity to utilize our common service platform that delivers consistency of services internationally.

As your IT organization transforms from a technology-defined enterprise into a services-defined enterprise, you will find yourself evaluating partnerships with cloud services providers. It is imperative to be aware that not all cloud services are created equal. And neither are all cloud services providers.

Logicalis offers its cloud customers enterprise-grade managed cloud offerings from geographically separate data centers with automatic failover capabilities, making reserve capacity available to its clients.

## What can we do for your organization?

Contact Logicalis to learn how we can help.

Visit  
[www.us.logicalis.com](http://www.us.logicalis.com)

Call  
866.456.4422