

Logicalis Enables the Enterprise-class, Instant-on Converged Infrastructure You're Looking for, Powered by HP.

Elite Partner



Converged Infrastructure

Logicalis Solutions + HP Technologies

Logicalis is one of the largest national HP Enterprise Solution Partners in North America. We've been partners for two decades and recognized by HP for both our product knowledge, as well as our solutions expertise. And that's great for our customers.

As an HP partner we have access to the latest technology, which helps us effectively deliver HP solutions to enterprise and midsize organizations.

Logicalis delivers advanced technology solutions, like Virtualization and Private Cloud Computing. By partnering with HP, we are able to deliver a comprehensive solution to our HP customers.

HP Converged Infrastructure Solutions

HP Converged Infrastructure Solutions and Services, delivered by Logicalis, form the foundation for a secure, context-aware, Instant-On, connected enterprise. Converged Infrastructure breaks down technology silos to integrate hardware and software into a common environment that delivers a new level of simplicity, integration and automation.

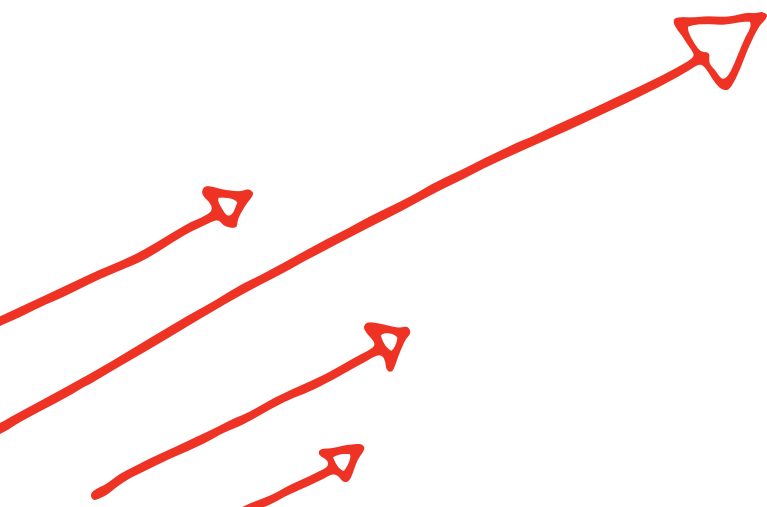
Logicalis holds the HP Converged Infrastructure Elite designation, which is the highest level of Solution Elite recognition available from HP. We were selected for this designation based on our expertise across the broad portfolio of HP Enterprise Business technologies and services, as well as our ability to implement solutions that address our customer's business and strategies. This designation requires holding the Enterprise Storage, Services Sales, and Virtualization Elite designations.

In addition, Logicalis has achieved Elite designations for BladeSystem-Servers and Storage, Business Critical Servers, HP Networking, and Thin Clients: all HP's highest levels of accreditation. From a solutions perspective, we have achieved national Elite status for all of the HP Solution Elite Programs, as well as Public Sector Elite covering Higher Education, K-12 Education, and State and Local Government.

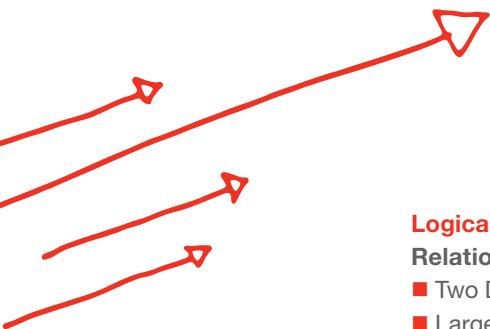
Our engineers collectively hold hundreds of HP certifications, including the highest levels of certification available for all HP servers, storage, networking, and operating systems.

By using HP networking technologies and combining them with Logicalis solutions, we can help you simplify network complexity, improve application performance and reduce the overall total cost of ownership for your network infrastructure.

Logicalis enables Enterprise-class infrastructure that is powered by HP-class technology.



“Logicalis is an extension of our staff. The partnership among HP, DirecTV and Logicalis works very well for us.”



Logicalis & HP

Relationship History

- Two Decade Partnership
- Largest HP Enterprise Server, Storage, and Networking Partner in the U.S.
- Executive Briefing Centers with Demonstration and Proof of Concept capabilities across the Eastern, Central, and Western U.S.
- Product focus around Blades, Storage, Business Critical Servers, Networking, Software and Services

Capabilities

- Field Presale Technical Resources
- Field Post-sale Implementation Resources
- 1000+ Sales and Technical HP Certifications
- Assess, Plan, Design, Implement, Validate and Support

HP Recognitions

Technology Elite

- Business Critical Servers
- Blades
- Storage
- Networking
- Software
- HP Services

Solution and Market Elite

- Converged Infrastructure
- Virtualization
- SAP
- Oracle (will this go away?)
- Microsoft
- Scalable Computing
- Healthcare
- State, Local, and Education

Customer Success

Logicalis tunes into IT services and support with HP technology for DirecTV.

DirecTV is a video and entertainment giant with 19 million customers in the U.S. and 10 million in Latin America, making it the biggest video provider in the world. The IT organization supports DirecTV's 20,000 employees, and by extension, its millions of customers. It is a time-critical business and Logicalis has been DirecTV's IT partner since day one.

Logicalis helps DirecTV select and deploy HP technology. Logicalis has provided technical design and deployment support for DirecTV's first data center, three data center migrations, and six customer call centers since the media company launched in 1994.

Logicalis handles all equipment procurement and setup before equipment arrives at DirecTV. When something arrives on the loading dock at one of DirecTV's data centers, it's ready to use.

Watch the video at <http://www.us.logicalis.com/directv-video>.

What can we do for your organization?

Contact Logicalis to learn how we can help.

Visit

www.us.logicalis.com/hp

Call

866.456.4422