

# The Logicalis Data Center team can help you transform your IT delivery model.

Logicalis Data Center Services provide technology tailored to your specific business environment and long-term needs. At the center of this is cloud computing.

A cloud infrastructure can relieve many of the challenging demands of a traditional data center, but it still requires strategic management and planning to achieve desired results.

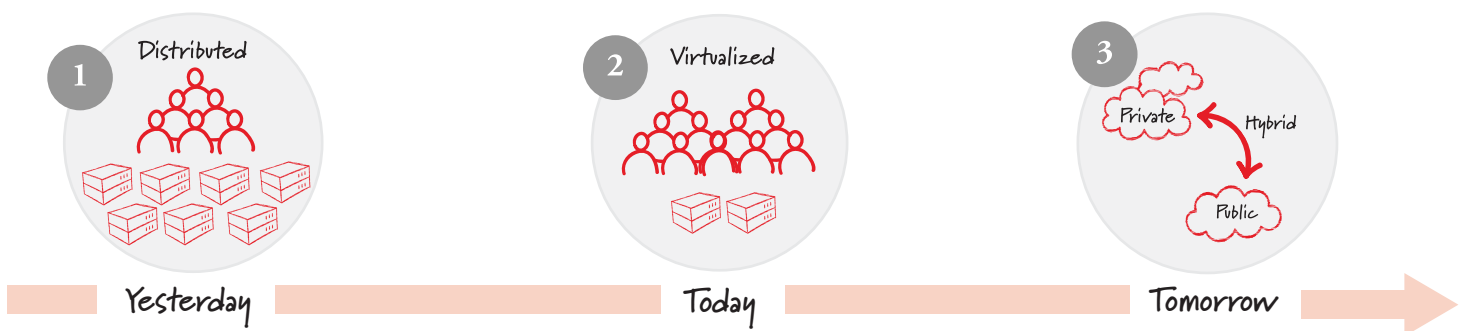
To help customers achieve the level of service they require from cloud environments, Logicalis also provides strategic data center services to support your entire IT infrastructure.

Our experienced, certified consultants and engineers know that the design, configuration and implementation of your data center infrastructure is critical to realizing the goals of decreasing costs and increasing revenue by improving the levels of service throughout your IT environment.

## Data Center Services

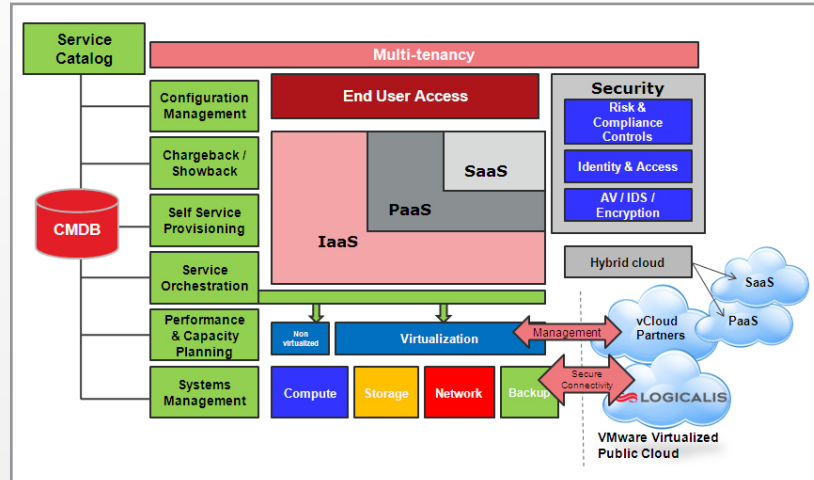
Logicalis Data Center Services offerings comprise:

- Cloud Computing: Public, Private and Hybrid
- Virtualization
- Business Continuity/Disaster Recovery
- Infrastructure Solutions and Design
- Efficient Facility Services



## Logicalis Private Cloud Solutions

Private clouds expand on the value of a virtualized infrastructure by providing a fully automated or scheduled provisioning of process to deliver IT as a service. Our private cloud solutions are designed to take advantage of your existing skills and resources and create a plan that will incorporate them into a cloud infrastructure design.



Our consultative approach will align business needs with a cloud infrastructure roadmap:

- Define Service Catalog
- Deliver Consumption Model
- Abstraction of infrastructure
- Provision and Self Service
- Monitoring and Capacity Management
- Charge Back/Show Back
- Security and Compliance
- Business Continuity Considerations
- Hybrid Cloud Considerations

### Virtualization Solutions

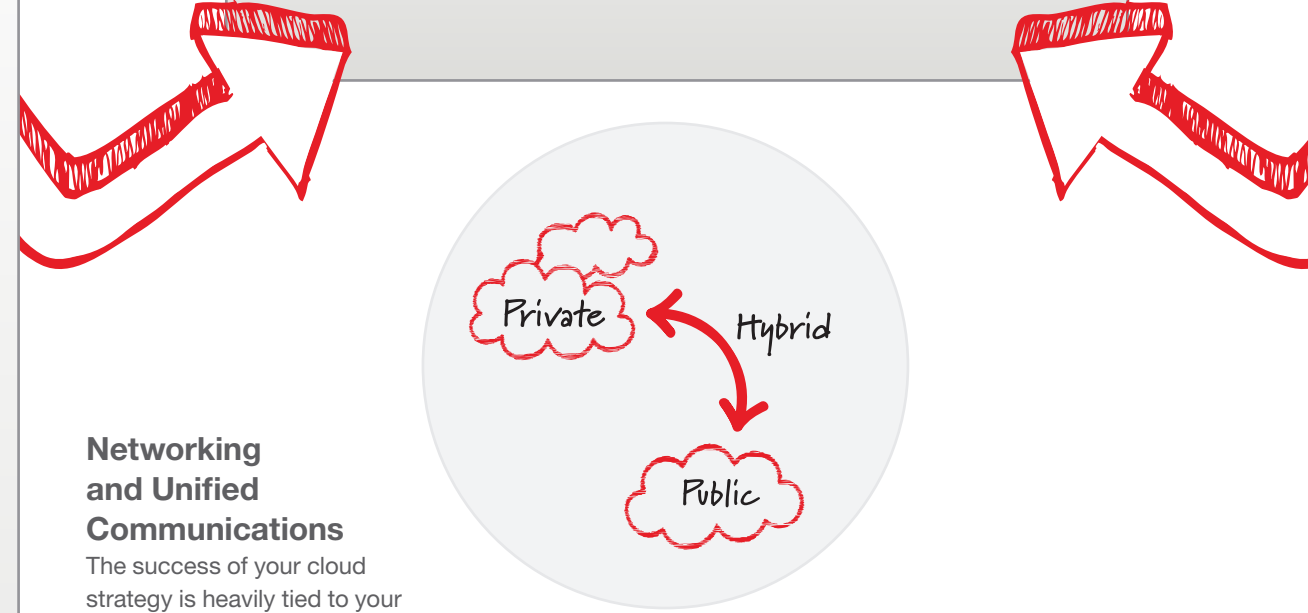
Virtualization is a critical part of moving IT towards being delivered as a service. Logicalis offers virtualization services that allow you to continue to move towards delivers IT as a service:

- VMWare Vsphere
- Virtual Desktop
- Server, Storage, Backup Archiving and Compliance
- Converged Solutions

## Hybrid Cloud

Logicalis can help you pull it all together with a hybrid cloud strategy. Realistically you will end up with multiple cloud environments. Although these environments will remain unique entities, Logicalis can help you bind them together by applying standardized technology and processes that enable data and application portability.

- Secure Cloud Partnerships
- Logicalis Supported VCloud Director Plug-ins
- DR as a Service
- Test/Dev



### Networking and Unified Communications

The success of your cloud strategy is heavily tied to your network and communications platform to support it. Logicalis can help you examine how it ties together to support the changes as you move to delivering IT as a Service.

- Enterprise Network Design
- Network Deployments/Migrations
- Network Security Systems
- Wireless Design/Deployment
- VoIP
- Email and Messaging
- Unity Integration of Voicemail/Email
- Mobile Integration

### Data Center Solutions

Our skilled consultants hold the highest-level certifications and have experience with a wide range of infrastructure platforms. Logicalis Data Center Solutions let you build your data center from the ground up or redesign existing facilities to adapt to your changing data center needs.

- Data Center Relocation
- Infrastructure Design Solutions
- Green Data Center

### Business Continuity and Disaster Recovery

Our Business Continuity Planning practice helps you create or update your plans as your environment changes. We help ensure the continued well-being of your organization.

- Site-to-Site Replication
- Storage-Based Replication
- Host-Based Replication
- De Duplication
- Storage Encryption
- Storage Virtualization
- Network Convergence

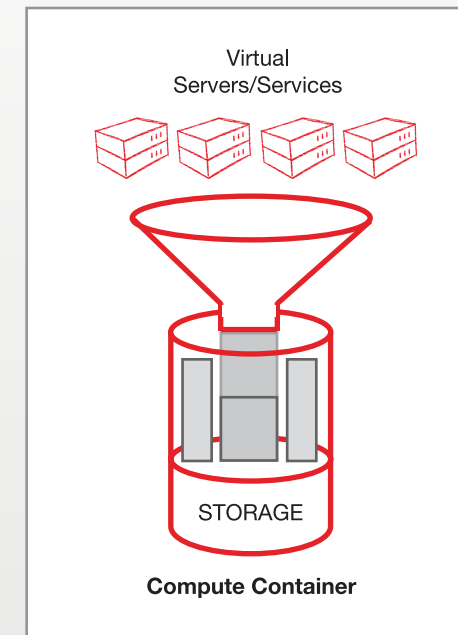
## Public Cloud Solutions – Logicalis Enterprise Cloud

### What is it?

The Logicalis Enterprise cloud is a multi-tenant Infrastructure-as-a-services. It is built upon an enterprise class infrastructure and services.

Services are delivered through virtual compute containers that are sized to your needs and include the following resources:

- Compute
- Storage
- Bandwidth



### Logicalis Enterprise Cloud Offerings

#### Software as a Service

- Hosted Exchange/Messaging Services
- ITSM as a Service
- My One Login
  - Federated Active Directory
  - Single Sign-on
  - SaaS App End User Management

#### Platform as a Service

- Java Application Development Framework

#### Infrastructure as a Services

- Virtual Windows, Linux, AIX and IBM i OS Servers
- WAN Acceleration
- Load Balancing
- DR as a Services

# Briefcase Offerings

How do you get started? Logicalis offers a variety of assessments to help you:

TYPE	OFFERING	DESCRIPTION
Strategic	Business-to-IT Analysis	Articulates the value of proposed investments from a business and operational perspective and helps internal IT understand business needs and produce an actionable plan to deliver business solutions.
Strategic	Cloud Discovery Workshop	Designed to uncover the real strategic, technical and financial possibilities.
Tactical	Cloud Computing Infrastructure Design	Examines your server farm and helps turn it into a computing environment that provides self service, chargeback, automation and management.
Tactical	Cloud Readiness	Analyzes your organization's current and anticipated cloud network traffic and ranks network design and performance against technical standards to deliver a roadmap to achieve next-generation networking.
Tactical	Data Center Assessment	Reviews your organization's environment in terms of its ability to perform and support mission-critical resources.
Quick Start	vSphere Quick Start	VMware Certified Professional will plan, design and build a VMware vSphere infrastructure to meet your needs for server consolidation and server containment.
Quick Start	Virtual Desktop	Designed for companies either considering a virtual desktop environment or are already in the early stages of a VMware View 4 implementation.
Health Check	Server Virtualization Health Check	Gives an insight into how successful you have been in meeting your virtualization goals.
Health Check	Data Protection Analysis	Provides an expert review of the state of a data protection environment.

## Why Logicalis

As a solution integrator, hosting services provider and managed services organization, Logicalis is uniquely positioned to provide/build data center solutions. Logicalis approaches data center progression from a consultative approach, understanding that the answer to each organization's strategy is not a cookie-cutter approach and requires multiple solutions and partnerships to facilitate and build the correct strategy.



### What can we do for your organization?

Contact Logicalis to learn how we can help.

Visit  
[www.us.logicalis.com](http://www.us.logicalis.com)

Call  
866.456.4422

### Offerings

#### Consult

Help customers define their cloud strategy.

- Private versus public clouds?
- What can they run in the cloud?
- High-level cloud strategy and architecture consulting.

#### Build

Help customers build their private clouds.

- Detailed private cloud design
- Infrastructure build-out
- Implement operational and management tools

#### Manage

Help customers manage their private clouds.

- Full managed service offerings
- SLA-led cloud management approach
- Cloud infrastructure maintenance

#### Operate

Operate a hybrid enterprise cloud service, Logicalis Enterprise Cloud

- Enterprise-class cloud offering
- Transparent integration with client private cloud
- SLA provisioned
- Enterprise-class security