

# Logicalis is an international provider of integrated information and communications technology (ICT) solutions and services

## Logicalis Facts

When you work with Logicalis, you get IT solutions that help you:

- Lower overall IT costs
- Minimize risk
- Become more innovative
- Become more competitive
- Serve your customers better
- Leverage investments
- Drive valuable change

What it is like to work with Logicalis?

- Stable
- Broad expertise
- Agile
- Approachable
- Collaborative
- Easy to do business with
- Forward thinking

What can Logicalis do for you?

*Manage Change*

- New technologies
- Enhance communications
- Leverage organizational data
- Impartial support and advice
- Proactive risk mitigation

*Enhance Performance*

- Drive business transformation
- Where to invest
- How to reduce costs
- Improve overall performance

## Logicalis Services

Information technology has become the leading edge of business competition. As companies compete to serve customers faster and respond more quickly to change, they are being asked to deliver secure, instantaneous, and transparent service with technology that grows more complex every day. Logicalis services are designed to help you accomplish this.

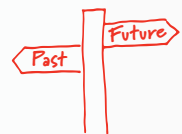
### Application Services

- Application development
- Business intelligence
- Portals
- Web services



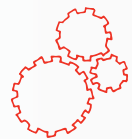
### Data Center Services

- Infrastructure Solutions and Design
- Product Selection
- Server and Storage
- Business Continuity and Recovery
- Virtualization



### Outsourcing Services

- Managed Services
- IT Contract Management
- Application Management
- Cloud Computing



### Unified Communications Services

- Collaborative Applications
- Email
- Mobility
- Networking
- VoIP



# Logicalis understands that there are many ways to reach your goals and we help you choose the options that will deliver the results you are hoping to achieve and more.

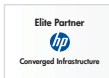
## Logicalis Partners



### IBM

As an IBM Premier Business Partner, Logicalis provides a complete range of IBM-based offerings supported by the services you need to design and implement the right solution.

- 2010 Beacon Award for the Outstanding Power Systems Solution for Major Markets
- 2009 Growth Leadership Award for Outstanding Year-to-Year Systems and Technology Group Revenue Growth (Over \$50M category)
- 2009 Business Leadership Award for Outstanding Business Results, Skills, and Customer Satisfaction
- 2009 Competitive Leadership Award for Significant Competitive Wins



### HP

Logicalis is one of HP's largest solution providers in North America. Our engineers collectively hold hundreds of HP certifications, allowing us to consult with you about HP servers, storage, software, networking, and services.

- 18-year partnership
- HP Elite Partner Converged Infrastructure
- 2010 HP Data Center Specialist of the Year (UK)
- National status in seven HP's Solution Elite programs including SQL, Unified Communications, Virtualization, SAP, Microsoft Virtualization, Oracle, and Scalable Computing and Infrastructure



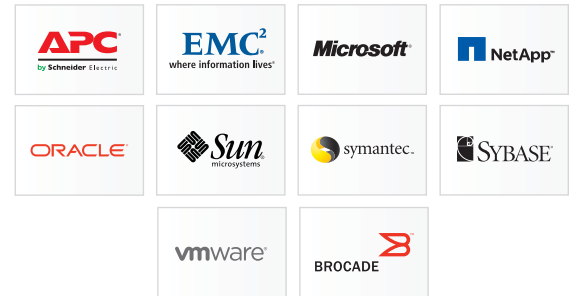
### Cisco

Logicalis has a global team of technology consultants providing secure voice, video, and data solutions to optimize business communications.

- Cisco Customer Satisfaction Excellence awards
- 2009 Global National Enterprise Partner of the Year; 2009 Central Region Commercial Partner of the Year
- Cisco TelePresence Advanced Technology Provider
- Cisco Master Unified Communications and Cisco Data Center Unified Computing Advanced Technology Program Specializations

## Complementary Partners

Logicalis is an extension of many industry-leading technology companies. Our complementary partnerships allow us to deliver complete IT solutions.



## You can rely on us to:

- Ask questions to thoroughly understand your current situation, needs, and goals
- Design solutions to address today's needs with consideration for the long term, not solutions based on trends
- Provide options to achieve your goals
- Identify options you may not have considered
- Make the most of your resources: time, money, and people

## Logicalis Group

- Logicalis is an international provider of integrated IT and Communications Technology (ICT) solutions and services focusing on communications and collaboration; data center; professional and managed services.
- Circa \$1 billion in revenues.
- Operations in Europe, US, Latin America, and Asia Pacific.
- Over 1,900 employees worldwide.
- Over 5,000 corporate and public sector customers.
- Strong global partnerships with technology leaders.

## What can we do for your organization?

Visit  
[www.us.logicalis.com](http://www.us.logicalis.com)

Call  
866.456.4422