

OUR MYMAINTENANCE SERVICES ALLOW YOU TO CONCENTRATE ON USING YOUR TECHNOLOGY TO HELP YOUR BUSINESS SUCCEED.

IT CONTRACT MANAGEMENT

Maintenance contracts on your technology are supposed to give you peace of mind. Managing all those legal contracts, however, can be an administrative nightmare for an IT department.

ASK YOURSELF:

- Are your service contracts up to date on mission critical systems?
- Are you getting all the discounts available?
- Are you paying for service you don't need?
- Are your contract renewals out of step with your budgeting cycles?

We have the people, the skills, and the systems to manage your service contracts, so that you can stay focused on managing your technology.

MYMAINTENANCE BY LOGICALIS:

- *Saves you money:* We evaluate and optimize your service coverage to fit your exact needs. No more—no less.
- *Saves you time:* We coordinate all renewals and provide regular updates on service level status.
- *Cuts your risk:* We help you align your service coverage so it is appropriate to your needs.
- *Eliminates complexity:* We are the single point of contact for all moves, adds, and changes.

Logicalis has the most experienced contract management team in the channel. We have both the focus and the scope to handle all your contract management needs.

We are one of HP's largest resellers and were the first reseller accepted into HP's Authorized Service Maintenance Partner (ASMP) program.

Our Cisco team has been affiliated with Cisco's SmartNet maintenance program since 1993. Logicalis is a consistent winner of the Cisco Customer Satisfaction Excellence Award.

Logicalis was awarded the IBM Business Partner Excellence award in 2007 and has earned several awards over the years for its contract maintenance services.



“We are very pleased with our relationship with Logicalis and their management of Cisco Smartnet support contracts. We have found the staff to be very thorough and timely with our requests.”

Elisabeth L. Richards, IDEXX Laboratories, Inc.

OUR PEOPLE MAKE THE DIFFERENCE:

- *Dedicated:* There has been no turnover on our team in five years.
- *Experienced:* Our seasoned professionals have more than 100 years of combined experience.
- *Trained:* We have teams of specialists who are certified in HP, Cisco, and IBM technologies.
- *Connected:* We maintain direct relationships with more than nine manufacturers.

WHAT YOU NEED, WHEN YOU NEED IT.

We take the complexity and the worry out of managing all your maintenance contracts.

OUR SERVICE INCLUDES:

- Inventory Research/Verification
- Contract Co-termination
- Volume/Multi-year Discounting
- Detailed Quoting
- Order Confirmation
- Support/Subscription Tracking
- Advanced Renewal Notification
- Periodic Reviews/Updates

We have a close relationship with key vendors including: HP, Cisco, Sun, IBM, Symantec/Veritas, StorageTek, APC, VMware, and many others; we have an inside track to getting the work done when you need it.

WHAT CAN WE DO FOR YOUR ORGANIZATION?

Contact Logicalis to learn how we can help you realize the benefits of MyMaintenance Services. Visit us on the Web at www.us.logicalis.com or call 866-456-4422 today.

