

Brazil

Logicalis Brazil relies on its extensive technical capabilities and deep vendor relationships to deliver world-class solutions and services from the local level to the global marketplace.

**What Sets Us Apart?**

In Brazil, as in other locations worldwide, Logicalis’ mission is to be an agent of transformation, applying information and communication technologies to its clients’ most significant business problems to bring about meaningful change and help create a more productive, profitable business environment.

Logicalis Brazil boasts a significant number of technical specialists and a network of world-class vendor partners that give it the capacity to serve local, regional and international clients. The organization’s hallmark is its impeccable IT project execution as evidenced by the IT solutions Logicalis Brazil flawlessly delivered during the Rio 2016 Summer Olympics, a digitization success story with global implications.

**Where Can Logicalis Brazil Sell?**

- Argentina                      ■ Chile                              ■ Paraguay
- Bolivia                            ■ Columbia                      ■ Peru
- Brazil                              ■ Ecuador                        ■ Uruguay

\*Some restrictions may apply.

**How We Operate**

Logicalis Brazil offers a four-step consult-build-operate-manage approach to serving our many clients across an array of vertical markets. To do so, we rely on the expertise of our technology specialists in our solution practices as well as the partnerships we have forged with the industry’s leading vendors. We have also developed a host of professional services to complement our solution offerings, and have outlined just a few of each below.



**Brazil Office Locations**

- Barueri
- Brasília
- Campinas
- Curitiba
- Porto Alegre
- Rio de Janeiro
- São Paulo

**Key Vertical Markets**

- Healthcare
- Government/Education
- Retail
- Manufacturing
- Banking/Finance
- Insurance
- Mining
- Construction/Architecture
- Hospitality/Casinos/Gaming
- Utilities
- Telecom Service Providers

**Top Solution Practices**

- Data Center
- Communication & Collaboration
- Networking
- Security
- Managed Services

# Logicalis Brazil offers business-focused solutions that result in clear returns on investment.

## Logicalis Facts

\$1.5 billion+ in revenue

Operations in Europe, North America, Latin America and Asia Pacific

4,000 employees worldwide

Learn more about Logicalis Brazil by visiting our website at [www.la.logicalis.com](http://www.la.logicalis.com).

## What can we do for your organization?

Contact Logicalis to learn how we can help.

Visit

<http://www.la.logicalis.com>

Call

(55) (11) 3573 - 7300

### Leading Vendor Partners

- Cisco
- Arbor
- Blue Coat
- Citrix
- F5

### Professional Services Offered

- Data Center Design
- Integration
- Lifecycle Services (IT Asset Management)

### Employees

Total in Brazil: 880

- Sales: 7%
- Technical: 78%
- Support: 15%

### Brazil Revenue

\$261.7 million\*

\*Figures are in US dollars; reported from Logicalis FY16 annual report.

### Recent Brazilian Awards

- IAOP 2016 Global Outsourcing 100 – Best Rising Star in Overall Revenue and Revenue Growth
- Cisco Partner Summit 2016 Partner of the Year
- GPTW Institute “Best Companies to Work For”

### Optimal Services Program

While maintaining different operations in many countries may qualify an organization as a “global” entity, Logicalis believes something more is needed. That’s why Logicalis Brazil participates in the Logicalis Optimal Services program, an international common services platform which offers our multi-national enterprise clients true consistency of services regardless of geography.

Optimal Services is an incredible framework that has been painstakingly designed to deliver repeatable, consistent services across all participating geographies while still giving us the ability to remain flexible and agile in meeting our customers’ unique regional needs.

### Currencies Accepted

- US Dollar
- Brazilian Reais

### Financing Options

- Cash Purchases
- Leasing

### Satisfied Customers

Logicalis Brazil boasts a large customer base that spans multiple countries and includes well-known brand names like:

- América Móvil
- Telefônica
- Vale
- Bradesco
- Cielo

### What Do Logicalis Brazil Customers Say About Us?

“We chose Logicalis Brazil as a strategic partner for Rio 2016’s technological infrastructure because it is a consolidated company. We have a clear and open relationship with them, and we took on the challenge of delivering the Olympic Games together. The Olympics is not a test scenario for technological innovation. Compared to a FIFA event, there are 40 simultaneous World Cups in 17 days monitored by 4.5 billion people. As a result, Logicalis Brazil is now recognized before the world as a company capable of supporting a zero-failure Olympics.”

– Luciano Carino, Rio 2016 Olympic Project Director, América Móvil