

China

Logicalis China is a thought leader in IT solutions and services that is skilled in helping both regional and multi-national enterprise clients achieve their business goals.

What Sets Us Apart?

Logicalis China is a pioneer in the delivery of IT solutions and services in Asian markets, and a thought leader among solution and service providers worldwide. Always at the forefront of change, Logicalis China recognized the shift from technology-defined thinking to service-defined solutions that was taking place in the global market early on, and prepared for the market's coming digital transformation by expanding its already impressive array of managed and professional services offerings.

As enterprise organizations map their individual IT transformation journeys, they need specialized solutions and services to meet their changing business needs. From software-as-a-service (SaaS) monitoring platforms to round-the-clock network management services, Logicalis China stands ready to help its clients deliver the kind of IT solutions that will give them a competitive edge in an increasingly digital world.

Global relationships with strategic vendor partners combined with a highly collaborative working environment among all Logicalis offices worldwide gives Logicalis China the unique ability to meet the local and regional needs of its Asian customers while delivering the same kind of flexible tailored solutions to multi-national enterprise clients worldwide.

Chinese Office Locations

- Shanghai
- Beijing
- Guangzhou
- Nanjing
- Suzhou
- Chongqing
- Xiamen

Where Can Logicalis China Sell?

- China (Mainland)

How We Operate

Logicalis China offers a four-step consult-build-operate-manage approach to serving our many clients across an array of vertical markets. To do so, we rely on the expertise of our technology specialists in our solution practices as well as the partnerships we have forged with the industry's leading vendors. We have also developed a host of professional services to complement our solution offerings, and have outlined just a few of each below.

Key Vertical Markets

- Healthcare
- Retail
- Manufacturing
- Banking/Finance
- Telecom Service Providers
- Computers & Technology

Top Solution Practices

- Data Center
- Communication & Collaboration
- Mobility
- Networking
- Security
- Managed Services



Logicalis China offers business-focused solutions that result in clear returns on investment.

Logicalis Facts

\$1.5 billion+ in revenue

Operations in Europe, North America, Latin America and Asia Pacific

4,000 employees worldwide

Learn more about Logicalis China by visiting our website at www.ap.logicalis.com.

What can we do for your organization?

Contact Logicalis China to learn how we can help.

Visit
www.ap.logicalis.com

Call
+86 21 5108 8393

Leading Vendor Partners

- Cisco
- HPE
- EMC/Dell
- Microsoft
- NetApp
- VMware

Professional Services Offered

- Data Center Design
- Infrastructure Implementation
- Integration
- Network Design
- Lifecycle Services (IT Asset Management)

Employees

- Total in China: 80
- Sales: 25%
 - Technical: 50%
 - Support: 25%

Chinese Revenue

\$88.8 million*

*Figures represent the Asia region and include Singapore, Indonesia, Malaysia, Shanghai, Hong Kong, Taiwan and Xiamen. Numbers are in US dollars; reported from Logicalis FY16 annual report.

Recent Chinese Awards

- Cisco 2016 P+ Partner Circle – Product Selling Excellence

Currencies Accepted

- US Dollar
- Renminbi/Chinese Yuan

Financing Options

- Cash Purchases
- Leasing

Satisfied Customers

Logicalis China boasts a large customer base that spans multiple countries and includes well-known brand names like:

- ABB China
- Value Retail
- AU Optronics Corp.
- ASUS
- eBay

What Do Logicalis China Customers Say About Us?

“I am very impressed with Logicalis China’s ability to deliver services and provide value-added responses to our company. Logicalis works with its clients to continuously improve their service levels, and they are always open to suggestions and changes to help us improve.”

– Karl Issa, Head of Architecture and Standard Infrastructure Manager, China, for ABB China