

Germany

Logicalis helps clients bridge the gap between business needs and technological capabilities to become digitally enabled organizations.

What Sets Us Apart?

Logicalis Germany is well known for its technical acumen as well as its in-depth knowledge of its vendor partners' complete portfolios and its proficiency in professional services, lifecycle and managed services, and cloud solutions. Another key to Logicalis Germany's success is its in-depth knowledge of Oracle solutions.

Being able to deliver a complete IT portfolio – from data center, network and security to collaboration solutions – makes Logicalis Germany an ideal partner for everything from the design and implementation of a new data center to the most complex technology refresh.

With a long history of delivering solutions to clients throughout Europe and around the world, and with a host of multilingual employees to help, Logicalis Germany is a natural fit for organizations that need a single partner for all their IT needs worldwide.

How We Operate

Logicalis Germany offers a four-step consult-build-operate-manage approach to serving our many clients across an array of vertical markets. To do so, we rely on the expertise of our technology specialists in our solution practices as well as the partnerships we have forged with the industry's leading vendors. We have also developed a host of professional services to complement our solution offerings, and have outlined just a few of each below.

Key Vertical Markets

- Government/Education
- Retail
- Manufacturing
- Banking/Finance
- Insurance
- Hospitality
- Publishing
- Utilities

Top Solution Practices

- Data Center
- Storage Management
- Communication & Collaboration
- Mobility
- Networking
- Converged Infrastructure
- Virtualization
- Managed Services
- Security

Office Locations in Germany

- Berlin
- Cologne
- Dusseldorf
- Frankfurt
- Munich
- Stuttgart

Where Can Logicalis Germany Sell?

- EMEA

*Some restrictions may apply; in some cases, Logicalis Germany may also be able to sell to countries outside EMEA.



Logicalis Germany offers business-focused solutions that result in clear returns on investment.

Logicalis Facts

\$1.5 billion+ in revenue

Operations in EMEA, North America, Latin America, Asia Pacific and South Africa

4,200 employees worldwide

Learn more about Logicalis by visiting our website at www.logicalis.de.com.

What can we do for your organization?

Contact Logicalis Germany to learn how we can help.

Visit

www.logicalis.de.com

Call

+49 6102 7786 - 0

Leading Vendor Partners

- Cisco
- EMC/Dell
- Hitachi Vantara
- HPE
- IBM
- Lenovo
- NetApp
- Oracle
- Veritas

Professional Services Offered

- Cloud Solution Design
- Data Center Design
- Infrastructure Implementation
- Integration
- Network Design
- Staff Augmentation (i.e., Service Desk)
- Workload/Application Migration
- Lifecycle Services (IT Asset Management)

Employees

Total in Germany: 250

- Sales: 26%
- Technical: 44%
- Support: 30%

Logicalis Germany Revenue

\$144.03 million*

*Figures are in US dollars; reported from Logicalis FY16 annual report.

Recent Awards in Germany

- NetApp EMEA Partner Excellence Award: ONTAP Partner of the Year
- Oracle Partner of the Year - Systems 2017
- Oracle OPN Specialized Partner of the Year Germany
 - Database Partner of the Year
 - Redstack Partner of the Year
 - PaaS Partner of the Year

Optimal Services Program

While maintaining different operations in many countries may qualify an organization as a “global” entity, Logicalis Germany believes something more is needed. That’s why Logicalis Germany participates in the Logicalis Optimal Services program, an international common services platform which offers our multi-national enterprise clients true consistency of services regardless of geography.

Optimal Services is an incredible framework that has been painstakingly designed to deliver repeatable, consistent services across all participating geographies while still giving us the ability to remain flexible and agile in meeting our customers’ unique regional needs.

Currencies Accepted

- Euro
- USD (restrictions may apply)

Financing Options

- Wire Transfer
- Leasing
- Subscription-Based Services
- Consumption-Based Payments/Metered Capacity

Satisfied Customers

Logicalis Germany boasts a large customer base that spans multiple countries and includes well-known brand names like:

- Commerzbank
- Nürburgring
- Deutsche Börse
- thyssenkrupp
- Credit Suisse

What Do Logicalis Customers Say About Us?

“Logicalis is a competent and reliable partner for all matters related to our data center.”

— Richard Rossbach, Team Leader, IT Administration, University of Cologne