

Hong Kong

# Logicalis Hong Kong turns technology solutions into powerful business outcomes in a variety of vertical markets throughout Asia Pacific and beyond.

## What Sets Us Apart?

Logicalis Hong Kong has a long history of providing integrated IT solutions and managed services to customers throughout the Asia Pacific region as well as to multi-national clients from a variety of locations throughout the world.

By tapping into Logicalis' extensive global network of expert consultants and close ties to leading vendor partners, Logicalis Hong Kong helps customers design, deploy and manage the IT solutions and services they need to transform their businesses into digitally enabled organizations.

No matter where clients are along their individual IT transformation journeys, Logicalis Hong Kong delivers powerful business results through an array of IT solutions and services that meet the needs of its varied customers across key vertical markets both regionally and worldwide.

## How We Operate

Logicalis Hong Kong offers a four-step consult-build-operate-manage approach to serving our many clients across an array of vertical markets. To do so, we rely on the expertise of our technology specialists in our solution practices as well as the partnerships we have forged with the industry's leading vendors. We have also developed a host of professional services to complement our solution offerings, and have outlined just a few of each below.

## Key Vertical Markets

- Retail
- Banking/Finance
- Insurance
- Construction/Architecture
- Hospitality/Casinos/Gaming

## Top Solution Practices

- Cloud
- Data Center
- Communication & Collaboration
- Converged Infrastructure
- Networking
- Security
- Virtualization
- Managed Services
- IT & Business Consulting

## Hong Kong Office Locations

- Hong Kong

## Where Can Logicalis Hong Kong Sell?

- |               |                  |                         |
|---------------|------------------|-------------------------|
| ■ Hong Kong   | ■ Kazakhstan*    | ■ Guinea*               |
| ■ Bangladesh* | ■ Laos*          | ■ Philippines*          |
| ■ Bhutan*     | ■ Macau*         | ■ Qatar*                |
| ■ Brunei*     | ■ Mongolia*      | ■ Saudi Arabia*         |
| ■ Cambodia*   | ■ Myanmar*       | ■ South Korea*          |
| ■ China*      | ■ Nepal*         | ■ Thailand*             |
| ■ Guam*       | ■ New Caledonia* | ■ Tonga*                |
| ■ Fiji*       | ■ New Zealand*   | ■ United Arab Emirates* |
| ■ India*      | ■ Papua New      | ■ Vietnam*              |
| ■ Indonesia*  |                  |                         |
| ■ Japan*      |                  |                         |

*\*Some restrictions apply.*



# Logicalis Hong Kong offers business-focused solutions that result in clear returns on investment.

## Logicalis Facts

\$1.5 billion+ in revenue

Operations in Europe, North America, Latin America and Asia Pacific

4,000 employees worldwide

Learn more about Logicalis Hong Kong by visiting our website at [www.ap.logicalis.com](http://www.ap.logicalis.com).

### Leading Vendor Partners

- Cisco
- Microsoft
- NetApp
- VMware

### Professional Services Offered

- Cloud Solution Design
- Data Center Design
- Infrastructure Implementation
- Integration
- Network Design

### Employees

Total in Hong Kong: 40

- Sales: 25%
- Technical: 37%
- Support: 38%

### Hong Kong Revenue

\$88.8 million\*

\*Figures represent the Asia region and include Singapore, Indonesia, Malaysia, Shanghai, Hong Kong, Taiwan and Xiamen. Numbers are in US dollars; reported from Logicalis FY16 annual report.

### Recent Hong Kong Awards

- Blue Coat Blue Star Award

### Currencies Accepted

- US Dollar
- Hong Kong Dollar

### Financing Options

- Cash Purchases
- Leasing
- Lease-to-own
- Subscription-Based Services

### Satisfied Customers

Logicalis Hong Kong boasts a large customer base that spans multiple countries and includes well-known brand names like:

- Bupa
- Korn Ferry
- CYC

## What can we do for your organization?

Contact Logicalis Hong Kong to learn how we can help.

### Visit

[www.ap.logicalis.com](http://www.ap.logicalis.com)

### Call

(852) 2172-8888

## What Do Logicalis Hong Kong Customers Say About Us?

“Logicalis provided us with excellent support and consultation that addressed our needs. They were fast and proactive in their answers, and they offered the quality of service that we required.”

– Enriqueta Pedron, IT Manager, CYC