

Singapore

Logicalis Singapore helps clients integrate, manage and facilitate their technology consumption, giving them a competitive edge in today's digitally enabled business environment.

What Sets Us Apart?

In Singapore, Logicalis stands ready to support its clients in some of the most remote locations in the world. With a strong global network of vendor partners and prompt response times to client requests, including complex quotes, the opportunity to transform enterprise organizations through technology has never been greater.

By harnessing digital technology and innovative services to deliver powerful business outcomes for its clients, Logicalis Singapore has cultivated numerous cross-industry and geographically disparate customers.

From local and regional healthcare and education clients throughout Asia-Pacific to multi-national business customers, Logicalis Singapore boasts a comprehensive network of skilled IT professionals and a consistency of solutions that mitigate risk and help its clients transform into digitally enabled organizations ready to compete on the world stage.

Singapore Office Locations

- Singapore

Where Can Logicalis Singapore Sell?

- | | | |
|---------------|-----------------|-------------------------|
| ■ Australia | ■ Indonesia | ■ Singapore |
| ■ Bahrain* | ■ South Korea | ■ Sri Lanka* |
| ■ Bangladesh* | ■ Myanmar* | ■ Thailand |
| ■ Brunei | ■ Burma* | ■ United Arab Emirates* |
| ■ Darussalam | ■ Pakistan* | ■ Vietnam |
| ■ Cambodia | ■ Philippines | |
| ■ China | ■ Qatar* | |
| ■ India | ■ Saudi Arabia* | |

*Some restrictions may apply.

How We Operate

Logicalis Singapore offers a four-step consult-build-operate-manage approach to serving our many clients across an array of vertical markets. To do so, we rely on the expertise of our technology specialists in our solution practices as well as the partnerships we have forged with the industry's leading vendors. We have also developed a host of professional services to complement our solution offerings, and have outlined just a few of each below.

Key Vertical Markets

- Healthcare
- Government/Education
- Retail
- Manufacturing
- Banking/Finance
- Insurance
- Hospitality/Casinos/Gaming
- Utilities

Top Solution Practices

- Data Center
- Communication & Collaboration
- Mobility
- Networking
- Security
- Virtualization



Logicalis Singapore offers business-focused solutions that result in clear returns on investment.

Logicalis Facts

\$1.5 billion+ in revenue

Operations in Europe, North America, Latin America and Asia Pacific

4,000 employees worldwide

Learn more about Logicalis Singapore by visiting our website at www.ap.logicalis.com.

What can we do for your organization?

Contact Logicalis Singapore to learn how we can help.

Visit

www.ap.logicalis.com

Call

+65 6327 3368

Leading Vendor Partners

- Cisco
- VMware
- Aruba
- Fortinet
- Citrix

Professional Services Offered

- Infrastructure Implementation
- Network Design
- Lifecycle Services (IT Asset Management)

Employees

Total in Singapore: 110

- Sales: 30%
- Technical: 40%
- Support: 30%

Singapore Revenue

\$88.8 million*

*Figures represent the Asia region and include Singapore, Indonesia, Malaysia, Shanghai, Hong Kong, Taiwan and Xiamen. Numbers are in US dollars; reported from Logicalis FY16 annual report.

Recent Singapore Awards

- Network World Asia 2016 Readers' Choice/Rising Star Award Winner, Systems Integrators and VARs
- Cisco Summit Club 2016 Award
- Cisco Top Innovative Partner for Financing 2016

Optimal Services Program

While maintaining different operations in many countries may qualify an organization as a "global" entity, Logicalis believes something more is needed. That's why Logicalis Singapore participates in the Logicalis Optimal Services program, an international common services platform which offers our multi-national enterprise clients true consistency of services regardless of geography.

Optimal Services is an incredible framework that has been painstakingly designed to deliver repeatable, consistent services across all participating geographies while still giving us the ability to remain flexible and agile in meeting our customers' unique regional needs.

Currencies Accepted

- US Dollar
- Singapore Dollar
- Australian Dollar
- Malaysian Ringgit
- Euro

Financing Options

- Cash Purchases
- Leasing
- Subscription-Based Services

Satisfied Customers

Logicalis Singapore boasts a large customer base that spans multiple countries and includes well-known brand names like:

- ABN AMRO
- FWD Singapore
- SMRT
- Rockwell Collins

What Do Logicalis Singapore Customers Say About Us?

"Logicalis has the experience and best-practice know-how to understand and meet our business requirements. They provided us with a single point-of-contact and were able to successfully work with Cisco to develop an end-to-end solution for everything we needed—voice, video and mobility."

– Dirk P. Sibiet, Executive Director and Chief Technology Officer, Singapore and United Arab Emirates, ABN AMRO Bank N.V.