

## United Kingdom

Logicalis UK delivers a unique brand of globally focused IT know-how that helps customers embrace digital enablement, transforming their organizations in meaningful ways that make every customer a reference.

### What Sets Us Apart?

In the UK, Logicalis works with local, regional and international clients across a wide variety of vertical markets to help them modernize their IT organizations and embrace a digitally enabled way of doing business.

We differentiate ourselves through the people that work for Logicalis – people with the deep knowledge and skills to help unleash the creativity within our clients' organizations while delivering the compute capability and agility to achieve rapid and remarkable results.

Our ability to effectively align business goals and technology solutions has made Logicalis a valued IT consultant and business partner to our local clients in the UK as well as our many multi-national clients throughout the world.

### UK Office Locations

- Bracknell, England
- Elland, England
- Nantgarw, Wales
- Royal Exchange, London, England
- Slough, England

### Where Can Logicalis UK Sell?

- United Kingdom
- Ireland
- European Economic Area\*
- European Union\*

\*Some restrictions may apply.

### How We Operate

Logicalis UK offers a four-step consult-build-operate-manage approach to serving our many clients across an array of vertical markets. To do so, we rely on the expertise of our technology specialists in our solution practices as well as the partnerships we have forged with the industry's leading vendors. We have also developed a host of professional services to complement our solution offerings, and have outlined just a few of each below.

### Key Vertical Markets

- Healthcare
- Government/Education
- Retail
- Manufacturing
- Banking/Finance
- Insurance
- Construction/Architecture
- Independent Software Vendors/Software Developers
- Hospitality/Casinos/Gaming
- Publishing
- Utilities
- Legal

### Top Solution Practices

- Analytics
- Digital Workplace
- Hybrid IT
- Security
- Cloud
- Data Center
- Networking
- Virtualization



# Logicalis UK offers business-focused solutions that result in clear returns on investment.

## Logicalis Facts

\$1.5 billion+ in revenue

Operations in Europe, North America, Latin America and Asia Pacific

4,000 employees worldwide

Learn more about Logicalis UK by visiting our website at [www.logicalis.com](http://www.logicalis.com).

## What can we do for your organization?

Contact Logicalis to learn how we can help.

Visit  
[www.logicalis.com](http://www.logicalis.com)

Call  
+44 (0)1753 777200

### Leading Vendor Partners

- Cisco
- HPE
- IBM
- NetApp
- VMware
- Splunk
- Tableau

### Professional Services Offered

- Cloud Solution Design
- Data Center Design
- Infrastructure Implementation
- Integration
- Network Design
- Workload/Application Migration
- Lifecycle Services (IT Asset Management)

### Employees

- Total in the UK: 430
- Sales: 25%
  - Technical: 48%
  - Support: 27%

### UK Revenue

\$231.9 million\*

\*Figures are in US dollars; reported from Logicalis FY16 annual report.

### Recent UK Awards

- Cisco Service Partner of the Year – UK & Ireland
- HPE 2016 EMRA Hybrid IT Partner of the Year Award
- Beacon Award Runner Up

### Optimal Services Program

While maintaining different operations in many countries may qualify an organization as a “global” entity, Logicalis believes something more is needed. That’s why Logicalis UK participates in the Logicalis Optimal Services program, an international common services platform which offers our multi-national enterprise clients true consistency of services regardless of geography.

Optimal Services is an incredible framework that has been painstakingly designed to deliver repeatable, consistent services across all participating geographies while still giving us the ability to remain flexible and agile in meeting our customers’ unique regional needs.

### Currencies Accepted

- US Dollar
- British Pound
- Euro

### Financing Options

- Cash Purchases
- Leasing
- Subscription-Based Services
- Consumption-Based Payments/Metered Capacity
- Finance Partner Loans

### Satisfied Customers

Logicalis UK boasts a large customer base that spans multiple countries and includes well-known brand names like:

- Unilever
- NATS
- Marks & Spencer
- ISG

### What Do Logicalis UK Customers Say About Us?

“One of the things I have come to understand about Logicalis is that it employs very bright people who understand how to deconstruct problems and find solutions that provide real, manageable benefits.”