LOGICALIS
Architects of Change

Datasheet

Why Logicalis + IBM

Logicalis helps your business lead with confidence by expanding your vision and accelerating your transformation. Using our industry knowledge and the deep technological expertise gleaned from our extensive 25+ year partnership with IBM, we enable your digital transformation so you can stay ahead of change and better compete in the global marketplace.

An IBM Platinum Partner, Logicalis helps you build a modern infrastructure that precisely fits your needs and budget and enables a productive, work anywhere environment. Using your existing assets, we create a secure, resilient, and consistent foundation that enables you to focus on what really matters: your business.

Technology & Solutions Expertise
Our team of IBM-certified engineers and professionals understand the latest technologies and strive to deliver an extraordinary customer experience and value.

- IT infrastructure – Re-think your IT infrastructure with flexible, secure IBM Power Systems, Enterprise Servers, Storage, and Mainframe solutions.

- Cloud – Enable tailored enterprise solutions with seamless integration into IBM public, private, hybrid, and multicloud environments.

- Security – Build a custom security strategy that enables you to lock everything down with IBM software, strategy and risk management, identity and access management, threat management, and cloud security.

Team-Based, Success-Driven Approach
Customers choose Logicalis because we ask questions, then listen. We support you with a team, all singularly focused on making you look like a hero. And then we work closely with you and IBM to deliver on our commitments.
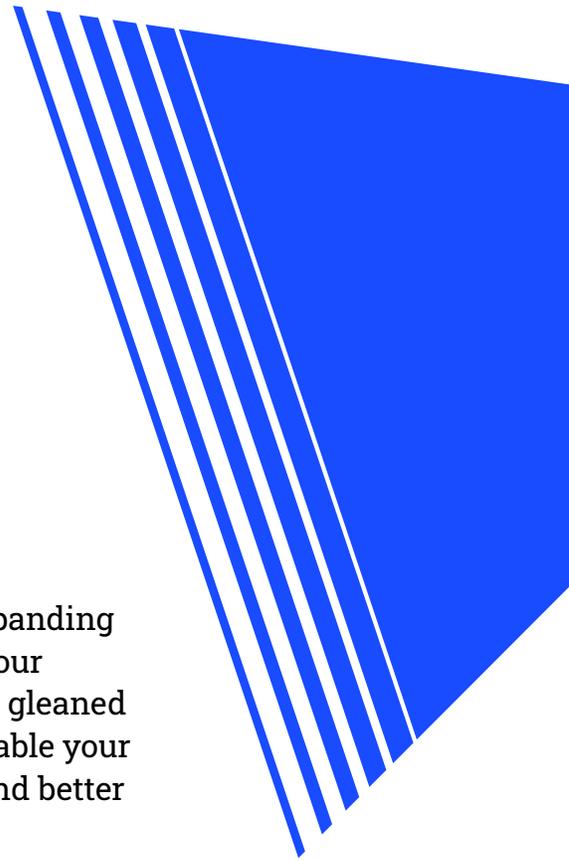
Global Capabilities
With offices in 27 countries, Logicalis and its transnational teams provide a unified engagement via a common services platform with radically simplified procurement and shipping.
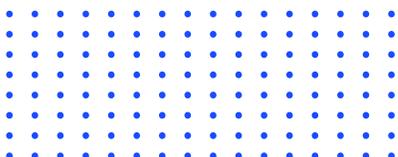
The Power of Partnership
Logicalis received the 2020 IBM Systems North America Systems Channel Excellence Award and was also recognized for these two projects:

- A disaster recovery and business continuity implementation using IBM solutions for a financial services client.

- A healthcare project involving one of the single largest IBM Power EPIC installations in the US.

**Logicalis + IBM:
We Help You Adapt
to a Changing World**

Why Logicalis

Case in Point

Customer: A major healthcare provider with 80 hospitals across 15 states.

Challenge: Needed an optimal platform to keep pace with their next-generation EHR system.

Solution: To better understand their environment, Logicalis conducted a thorough platform workshop and then built a secure, resilient, and scalable solution using IBM POWER9™ Servers and AIX. When fully deployed, this will be one of the largest, centralized EHR implementations in the U.S.

Results: This client now has the performance and resiliency needed to ensure that patient data is always available and instantly accessible for the highest quality of care. Plus, they can easily scale their EHR deployment as needed to meet the demands of their fast-growing healthcare system.

What we can do for your organization?

Contact Logicalis to learn how we can help.

Visit
www.us.logicalis.com

Call
866 456 4422

Architects of Change

Award-winning Logicalis US works alongside our customers to recommend, plan, and implement a digital transformation strategy that aligns with their business goals. Through our consulting and managed services and with our longtime strategic partners, we then deliver custom security, network, collaboration, cloud, and data center solutions.

As Architects of Change™, we help our customers to deploy and adopt technologies that engage their employees and customers, optimize and manage IT operations for improved agility and cost savings, and employ emerging technologies that deliver innovative outcomes.

Logicalis US is part of the Logicalis Group, which has more than 6,500 employees and annualized revenues of $1.7 billion, from operations in Europe, North America, Latin America, Asia Pacific and Africa

Best-of-Breed Partnerships
We advocate on your behalf with some of the world's leading technology companies—such as Cisco, HPE, IBM, NetApp, VMware, Microsoft, Dell, AWS, and Veeam—to deliver the solutions needed to better compete in today's markets.

Industry Recognition
- CRN 2021 Managed Services Provider (MSP) 500 - Security 100
- CRN 2020 Managed Service Provider (MSP) 500
- CRN 2020 Solution Provider 500
- CRN 2020 Tech Elite 250
- CRN 2020 Power 40 Solution Provider
- CRN 2020 Next-Gen Solution Provider Leaders
- Channel Innovation Awards 2020 - Best Covid-19 Initiative of the Year
- Channel Futures 2020 NextGen 101 - Top 20

To start your IBM project with a detailed roadmap that helps you take the next step, schedule an executive-level workshop or contact us to learn more.

Platinum Business Partner

IBM.

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