LOGICALIS
Architects of Change

Datasheet

Why Logicalis + VMware

Today's organizations require the ability to "move fast with a stable infrastructure." With VMware's innovative solutions and Logicalis' award-winning services, you can turn your vision into reality with a modern infrastructure—the foundation for a hybrid and multi-cloud environment—that helps you stay ahead of change and achieve real business value.

Enablers of Modern Infrastructure

As a VMware Principal Partner, Logicalis blends your vision with our technical know-how to modernize your data center and enable your business to thrive. Leveraging your existing assets, we design and implement a solution that precisely fits your needs and budget with services and support that keep your team focused on your core business.

What's more, customers choose Logicalis because of our consultative approach. We support you with a team—from the account executive and solution architects to the sales support reps, project managers, and customer success managers—all singularly focused on making you look like a hero. We work closely with each other and the VMware team to deliver on our commitments to you. And, if you have or want a global business, Logicalis brings its international teams together for a unified engagement and radically simplified procurement and shipping process.

Technology & Services Expertise

Our highly certified team of VMware technology experts and professionals understands the latest technologies and trends and strives to deliver an extraordinary customer experience and value.

The Power of Partnerships

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Global Capabilities

Logicalis enables you to grow globally with our international expertise and in-country experts, common services platform and knowledge hub, and a unified engagement.
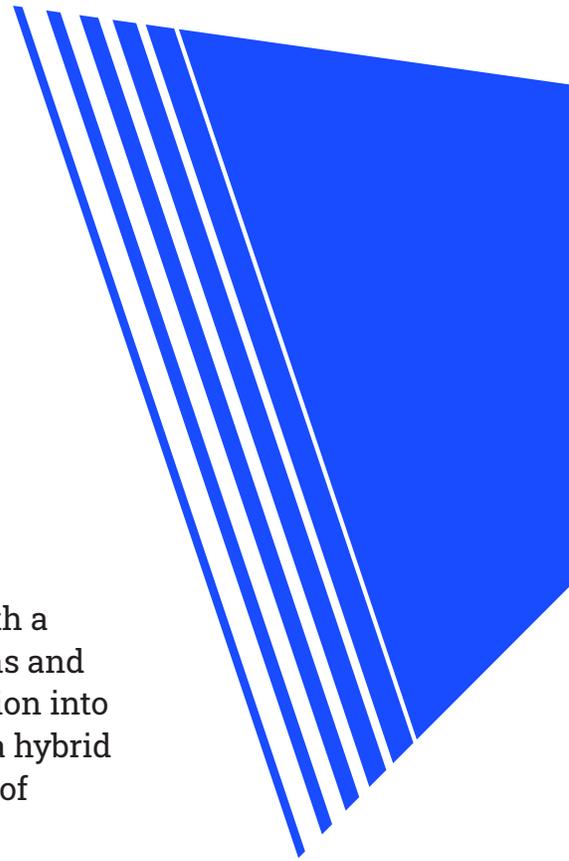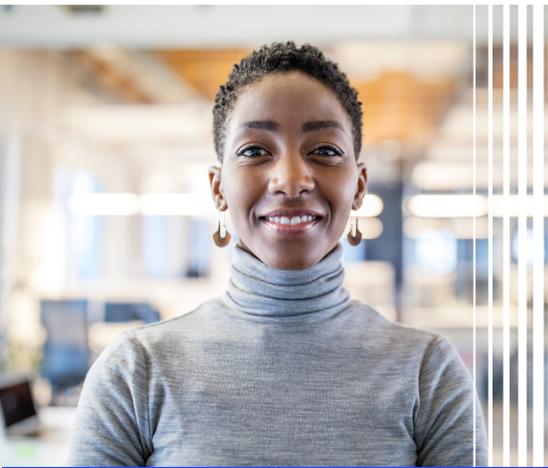
Demonstrated Competencies

- Business Continuity
- Cloud Provider
- Desktop Virtualization
- Endpoint Protection
- Hyper-Converged Infrastructure
- Management Automation
- Management Operations
- Network Virtualization
- Server Virtualization
- VMware Cloud on AWS

Master Competencies

- Data Center Virtualization
- Network Virtualization

Case in Point

A Global Holding Company

Background: This company began as a family-owned manufacturer of medical devices, and now includes life sciences, property management, resort, and service businesses with some 12,000 employees and products in 135 countries.

Challenge: Each business unit had its own data center and processes, creating a costly, complex, and unmanageable infrastructure. They needed to consolidate their many data centers onto a single, easily managed platform to simplify IT operations, improve business agility, and reduce risk.

Results: Logicalis helped this client implement a more automated, governance-driven on-prem corporate infrastructure with VMware's software-defined data center, virtualize storage and networking with vSphere, holistically apply security policies with NSX, and ready their cloud connection and management with vRealize. They now operate with a single platform that drives IT operational efficiency, reduces the load on IT teams, and lowers business risk, while preparing them to reap the cost and agility benefits of the public cloud.

What we can do for your organization?

Contact Logicalis to learn how we can help.

Visit
www.us.logicalis.com

Call
866 456 4422

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Award-winning Logicalis US works alongside our customers to recommend, plan, and implement a digital transformation strategy that aligns with their business goals. Through our consulting and managed services and with our longtime strategic partners, we then deliver custom security, network, collaboration, cloud, and data center solutions.

As Architects of Change™, we help our customers to deploy and adopt technologies that engage their employees and customers, optimize and manage IT operations for improved agility and cost savings, and employ emerging technologies that deliver innovative outcomes.

Logicalis US is part of the Logicalis Group, which has more than 6,500 employees and annualized revenues of $1.7 billion, from operations in Europe, North America, Latin America, Asia Pacific and Africa

Best-of-Breed Partnerships

We advocate on your behalf with some of the world's leading technology companies—such as Cisco, HPE, IBM, NetApp, VMware, Microsoft, Dell, AWS, and Veeam—to deliver the solutions needed to better compete in today's markets.

Industry Recognition

- CRN 2020 Managed Service Provider (MSP) 500
- CRN 2020 Solution Provider 500
- CRN 2020 Tech Elite 250
- CRN 2020 Power 40 Solution Provider
- Channel Futures 2020 NextGen 101 - Top 20 Managed Service Providers
- Channel Innovation Awards 2020 - Best COVID-19 Initiative of the Year

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