LOGICALIS
Architects of Change

Datasheet

Logicalis Executive-Level Workshop

Logicalis helps get stalled technology projects back on track with a complimentary workshop, tailored to your environment, that results in a suggested roadmap with a clear path forward.

Overview

Technology projects can go awry for many reasons. What's important is how you and your stakeholders get back on track and headed in a positive direction for your organization.

Logicalis' executive-level technology workshops, led by a Logicalis subject matter expert (SME) skilled at engaging you and your stakeholders, offer a consultative, high-level discussion about how to leverage specific technology solutions in your environment. These tailored workshops are aimed providing you with a clear direction forward.

Pre-Workshop Survey: Creating a tailored experience for your stakeholders

To ensure you receive the maximum benefit from the workshop, we'll send you a brief Pre-Workshop Survey. Complete and return the survey at least one week before the scheduled workshop so we can tailor the discussion specifically to your environment.

Workshop: Engaging stakeholders in a positive, forward-looking discussions

We have a sample agenda below, but discussions are meant to be free flowing and interactive, focusing on what matters most to you and your stakeholders with plenty of time to address questions. With our Logicalis SME leading the way, we'll:

- Review Pre-Workshop Survey responses and delve deeper to better understand your challenges and business objectives.
- Share trends that we're seeing in the industry, as well as best practices.
- Examine how some technologies could help you meet your goals and what a future state might look like.
- Show real-world use cases and how they apply to your business.
- Show you how we take a team-based approach to ensure our customers succeed.

Post-Workshop Recap: Sharing suggestions about how best to move forward

Following the workshop, we'll recap the conversation and present a suggested roadmap—including a phased implementation approach, suggested timeline and estimated costs. This is not a scope of work; rather, it's simply shows what a way forward could look like.

Available Workshops

- Cloud
- Data Center
- Collaboration
- Service Management
- Security
- Network
- Custom workshops

Benefits

- *Better define project scope* – Through this two-way discussion, you'll be better able to define business objectives and desired outcomes.
- *Engage in an open discussion* – Though we will lead the discussion, we encourage everyone to put their cards on the table as a way to get to mutual understanding and organizational goals.
- *Keep stakeholders involved* – Keep stakeholders involved—or re-involve them—so you can keep your project moving forward.
- *Consider all options* – Consider the pros and cons of specific solutions to narrow down the options that might best meet your needs and work in your environment.
- *Get actionable next steps* – Act on next steps with expert recommendations that will help you proceed with confidence.

Recommended Resources

- In-person workshops: Conference room, white board and projector
- Virtual workshops: Cisco Webex or Microsoft Teams

Recommended Time

- 30 minutes – Stakeholder Identification
- 20 minutes – Pre-Workshop Survey
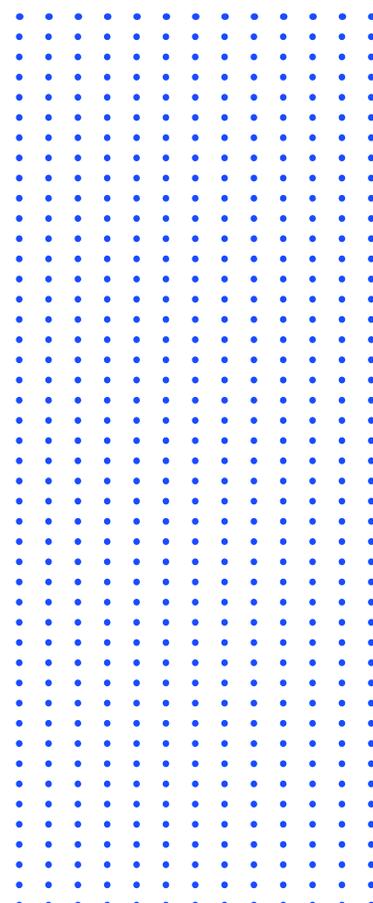- 2-4 hours – Workshop
- 1 hour – Post-Workshop Recap

Stakeholders

To ensure the right people and business units are involved at the outset, your Logicalis account executive will work closely with you to identify stakeholders help get them to the Workshop and Post-Workshop Recap.

Pre-Workshop Checklist

Your Logicalis account executive will work closely with you to:

- Identify the appropriate stakeholders, including their contact information.

- Choose an appropriate date, time and location for the workshop.

- Determine what resources will be needed and who will provide them (eg, white board, projector, lunch, etc.).

- Complete and return the Pre-Workshop Survey one week prior to the workshop.

- Schedule a Post-Workshop Recap to share recap and recommendations with stakeholders

What we can do for your organization?

Contact Logicalis to learn how we can help.

Visit
www.us.logicalis.com

Call
866 456 4422