

**Datasheet**

# 5 Ways You'll Benefit from a Microsoft Azure Expert Managed Services Provider

**Overview**

As one of just a few Microsoft Azure Expert Managed Services Providers (MSPs) worldwide, Logicalis underwent Microsoft's rigorous and extensive process to become an Azure Expert MSP, which includes:

- Both a pre-audit assessment and an onsite audit of our company-wide processes,
- Partnership as a Cloud Solution Provider (CSP), along with Logicalis-created intellectual property, and
- A minimum of 15 Microsoft-certified engineers to support your needs.

As a result, Logicalis has proven that it can manage your IT systems and maximize IT productivity, while your team focuses on delivering long-term, sustainable business growth.

**"IT services providers fill current internal skill gaps and provide businesses with the mastery needed to guide them in their digital transformation, accelerate business objectives, and achieve desired outcomes. This gives firms a strategic edge."**

"IT Leaders Leverage Outside Expertise to Achieve Business Outcomes,"  
Forrester Consulting, 05/2021.

**Benefits**

1. **Succeed from the start** – Logicalis not only helps you plan and design your Azure environment, but it can also plan a successful implementation and migration. No more worries over complex or failed migrations.
2. **Experience a one-stop Azure shop** – Logicalis can consolidate your Azure experience—from planning to migrations to billing to technical support—into one single point of contact with complete inside knowledge of your environment.
3. **Maximize your IT team** – Logicalis can monitor, manage and maintain your environment 24/7/365, including patches, backups and other routine tasks as well as unexpected disruptions. We'll manage capacity and performance, while your team focuses on business-critical initiatives. No more valuable IT time wasted on routine tasks.
4. **Optimize your cloud costs** – Logicalis can design a cost-effective Azure solution, and then continuously optimize costs to ensure that you're getting the most for your money. No more worrying over the costs of unused applications, services, or capacity.
5. **Adopt a proactive security plan** – Logicalis has the knowledge, tools and resources to maximize Azure security solutions, establish best practices and keep your data and applications safe, in addition to staying on top of fast-changing threat landscape.

## Included Services

- Comprehensive invoicing for a single, predictable monthly bill
- Centralized 24x7 support with escalation to Microsoft Premier Support via Logicalis
- Access to our Microsoft-certified engineers so you don't have to find expensive talent
- Tenant creation for new-to-cloud organizations
- Access to Azure Migrate for help moving existing workloads to CSP, without a full migration
- Expertise across public and private cloud platforms, data center, networking, collaboration and security

## Why Logicalis?

- **Microsoft Azure Expert Managed Services Provider**, one of just 1% of Azure cloud providers worldwide.
- **Microsoft CSP Direct Partner** who can get products and services on your behalf, directly from Microsoft.
- Long and successful **Microsoft Gold Partner** with a deep bench of Microsoft-certified engineers.
- **Logicalis Production Ready Cloud**, a Microsoft-audited framework that enables a fast, cost-effective and low-risk path to the cloud—you'll get it right the first time!
- **End-to-end services**, from cloud assessments and solution design to implementation, migration and ongoing management.
- **Architects of Change™**, accelerating our customers' digital transformation by helping them respond to change and committing to their success.

### What can we do for your organization?

Contact Logicalis to learn how we can help.

**Visit**  
[www.us.logicalis.com](http://www.us.logicalis.com)

**Call**  
866 456 4422



## Offerings

- **Usage Based Online Services**  
Online services for your organization's SaaS needs
- **Azure Plan**  
Consumption-based model of Azure and Visual Studio services billed monthly in arrears based on usage
- **Perpetual Software**  
License-only purchases bringing together a single transaction platform to transact all
- **Reserved Instances (RIs)**  
A method for reducing cost on Azure Virtual Machines by committing to consumption for a particular size and region
- **Subscription Software**  
Additional savings in Azure that unlock the "Hybrid Benefit" for up to 40% in savings

**Are you spending needless time managing your Azure environment—or need to move to Azure?** [Schedule a tailored, executive-level workshop](#) to talk about your organization's current technological state and its future goals—with our recommendations for next steps.