

Datasheet

Why Logicalis + Microsoft

Enable Digital Transformation on a
Limitless Scale.

Enablers of Digital Transformation

According to Gartner, 87 percent of senior business leaders say digitalization is a priority for their business, yet only 40 percent have brought digital initiatives to scale.¹

Why? One word: change. The world is changing, markets are changing, and technology is changing—which makes it difficult to define a strategy, let alone build, secure, and manage a solution without the right expertise.

At Logicalis, we embrace change, help our customers adapt to change, and lead the change. We are Architects of Change. Logicalis blends your vision with our technical know-how to deliver enabling technologies that power your growth and enable your business to thrive. It's only with a clear path forward that businesses can truly capitalize on the opportunities that lie ahead.

The Power of Partnerships

Microsoft Azure Expertise

Logicalis is a Microsoft Azure Expert Managed Service Provider, one of less than one percent of Microsoft's more than 60,000 global cloud partners to achieve this distinction. Together, we've created a portfolio of innovative cloud solutions that enable digital transformation.

Microsoft Customer Immersion Experience

Our certified facilitators lead a hands-on, interactive session where you will learn how to better leverage Microsoft 365 and maximize the investment you made to improve productivity.

Logicalis Production Ready Cloud

Our single, global portfolio is aligned to Microsoft services and supported by global centers of excellence and 24x7 capability, offering the highest standard of service.

Competencies

- Gold – Application Development
- Gold – Application Integration
- Gold – Cloud Platform
- Gold – Cloud Productivity
- Gold – Collaboration and Content
- Gold – Enterprise Mobility Management
- Gold – Datacenter
- Gold – Messaging
- Silver – Data Analytics
- Silver – Security
- Silver – Small and Midmarket Cloud Solutions
- Silver – Windows and Devices

Programs & Designations

- Azure Expert MSP
- Cloud Solution Provider (CSP) - Direct
- FastTrack for Microsoft 365 Partner



Why Logicalis

Architects of Change

Award-winning Logicalis US works alongside our customers to recommend, plan, and implement a digital transformation strategy that aligns with their business goals. Through our consulting and managed services and with our longtime strategic partners, we then deliver custom security, network, collaboration, cloud, and data center solutions.

As Architects of Change™, we help our customers to deploy and adopt technologies that engage their employees and customers, optimize and manage IT operations for improved agility and cost savings, and employ emerging technologies that deliver innovative outcomes.

Logicalis US is part of the Logicalis Group, which has more than 6,500 employees and annualized revenues of \$1.7 billion, from operations in Europe, North America, Latin America, Asia Pacific and Africa

Best-of-Breed Partnerships

We advocate on your behalf with some of the world's leading technology companies—such as Cisco, HPE, IBM, NetApp, VMware, Microsoft, Dell, AWS, and Veeam—to deliver the solutions needed to better compete in today's markets.

Local Presence, Global Reach

Our single, global portfolio is aligned to Microsoft services and supported by global centers of excellence and 24x7 capability, offering the highest standard of service.

Industry Recognition

- CRN 2020 Managed Service Provider (MSP) 500
- CRN 2020 Solution Provider 500
- CRN 2020 Tech Elite 250
- CRN 2020 Power 40 Solution Provider Channel Futures 2020 NextGen 101 Top 20 Managed Service Providers
- Channel Innovation Awards 2020 Best COVID-19 Initiative of the Year

Case in Point

Global Manufacturing Company

Challenge: Their incumbent managed services provider lacked the global cloud capabilities and expertise needed to ensure a low-cost, consumption-based migration.

Challenge: Globally adopted Production-Ready Cloud Platform and Azure public cloud and continue to receive updates and make improvements that ensure ongoing agility and innovation.

Results: Enabled this customer to adopt a cloud-first strategy while also adopting consistent global services with aggressive contracted SLAs that ensure uptime and end-user satisfaction. In addition, the migration stayed within budget, yet still allows for future scalability.

What we can do for your organization?

Contact Logicalis to learn how we can help.

Visit
www.us.logicalis.com

Call
866 456 4422



Gold

Microsoft Partner
Azure Expert MSP



 **LOGICALIS**
Architects of Change