

# Mergers, Acquisitions & Divestitures

## Helping Your Organization Through a Successful IT Transition

### Overview



The business of mergers and acquisitions (M&A) is booming. Yet some experts suggest that up to 90 percent of M&A deals fail.<sup>1</sup>

In this high-stakes world, integrating IT systems may not seem like a high priority. Yet, successfully integrating IT systems can often speed the integration of disparate cultures and teams, facilitate governance and compliance and enable a coherent security strategy. And successfully splitting IT systems can help ensure the survival of divested businesses.

Fortunately, in this era of IT transformation, new strategies and technologies make it easier to plan for and execute organizational re-structuring efforts.

#### Ensure M&A success: The Logicalis Extensible IT framework

Mergers, acquisitions and divestitures present a powerful opportunity to break down IT silos, consider new IT processes and change how IT is run to increase the value it brings to a changing organization.

The Logicalis Extensible IT framework enables IT services and platforms that work together seamlessly, are easily managed and allow your organization to grow through digital transformation. Components can be easily appended to the existing infrastructure and seamlessly managed for greater IT efficiency and productivity.

Successfully integrating applications, data centers and communication platforms through the Logicalis Extensible IT framework can pave the way for successful mergers, acquisitions, and divestitures.

#### Plan for M&A success: Logicalis Professional & Managed Services

Logicalis has helped many companies before, during and after often challenging and time-limited mergers, acquisitions and divestitures. Our deep experience as a consulting leader allows us to specialize in helping you run your business in two worlds, while going through the transaction of becoming one—or vice versa.

We offer a range of services to support standalone acquisitions, mergers, add-ons, carve-ins/carve-outs and spin-offs covering these areas:

- Platform effectiveness and capabilities
- IT strategy development and deployment
- Financial costs and structured actions
- Vendor and supplier contract optimization

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### Global mining company

- **Challenges:** A merger and carve-out required a new Active Directory Domain and AD consolidation, Office 365 migration and server/workstation reimaging in the new environment and a new Active Directory migration and new server and storage environment in the carve-out.
- **Solutions:** Logicalis Professional and Managed Services
- **Results:** Met stringent TSA timelines to be off old systems.



### Healthcare management company

- **Challenge:** A divestiture forced this healthcare company to stand on its own.
- **Solution:** Design and implementation of new network and wireless infrastructure by Logicalis Professional Services and post-implementation management and help desk support from Logicalis Managed Services.
- **Results:** Successfully negotiated Business Associate and Healthcare Security agreements and implemented the new infrastructure within the specified timeframe.



### Textile manufacturing company

- **Challenges:** This business unit needed to be completely separated from its parent company for the sale of the parent company to proceed.
- **Solution:** Logicalis Professional Services for on-site project management, directory separation and implementation and Logicalis Managed Services for implementation of and migration to enterprise cloud service.
- **Results:** Met a near impossible, legally imposed timeline for successfully separating the business.

## Why Logicalis?

We are the architects of change. Our vision is simple: we want technology to enable your newly re-structured organization to succeed.



## Logicalis Services:

### Applications:

- Application Dependency Assessments
- Email Migration to Cloud/Integrated Productivity Tools Adoption through Microsoft 365
- DevOps Automation and Orchestration Integration Services
- Microsoft CSP Licensing
- Service Management Platform & Process Consolidation/Optimization
- IT Hardware & Software Asset Management
- IT Asset Discovery & Dependency Mapping
- Customer Service Platform Consolidation/Optimization
- Application/Systems Access Request Management
- Employee On-/Off-boarding

### Data Center:

- Data Center Consolidation/Relocation
- Data Center Strategy and Roadmapping Consulting Services
- Data Center Design and Network Design Consulting Services
- Network Implementation/Integration/Migration Services
- Server Workload Migration Services
- Security
- Backup and DR

### Cloud:

- Cloud Strategy and Roadmapping Consulting Services
- Cloud Design Consulting Services
- Cloud Workload Migration
- Cloud Placement Assessment

To learn more about how Logicalis can help drive M&A success, email us at [info@us.logicalis.com](mailto:info@us.logicalis.com) or visit [us.logicalis.com](http://us.logicalis.com).